

WEBVTT

e85a5d24-071e-4743-adcc-8c1b10b06eb6-0
00:00:00.040 --> 00:00:03.640
They start out all right.

17ed0d98-19d6-4e41-88aa-cd446de7c7ce-0
00:00:08.200 --> 00:00:08.440
Yeah.

bb94f806-bfd0-4735-847a-32b6900dffb7-0
00:00:09.520 --> 00:00:10.560
I thought he's uninterrupted.

8df4d300-82cb-43d6-854a-973921b56818-0
00:00:15.440 --> 00:00:16.120
Coffee break.

9784a429-50e3-4bcf-b025-8abb1247b773-0
00:00:16.120 --> 00:00:19.520
OK, where'd he go?

e932d4de-204f-48a8-b8b8-a8a51e0b9170-0
00:00:30.440 --> 00:00:31.040
No, thank you.

f1027574-d25e-47b4-96b8-d2630d07e84d-0
00:00:31.360 --> 00:00:35.000
Now we kind of copy it out on you can
take this other one too.

3c721469-4fb9-44cd-b874-a8a20200a23b-0
00:00:37.840 --> 00:00:38.680
OK, fine.

db4a7a7c-d44c-4cca-a65c-e7b8a04b8aba-0
00:00:39.360 --> 00:00:40.320
We're still on time.

d526ee49-77cc-45cd-80d2-ac4c26d043e7-0
00:00:44.520 --> 00:00:45.240
Thank you very much.

12240d43-e853-4f24-acd3-e8f227e35d53-0
00:00:49.920 --> 00:00:59.674
I was going to say you're very well
organized until we're organized,

12240d43-e853-4f24-acd3-e8f227e35d53-1
00:00:59.674 --> 00:01:02.360
they are very good.

fc73869c-9ea0-4c87-aed2-a2a7e15b0410-0
00:01:02.840 --> 00:01:07.524

Well, as you heard,
we're from James Associates,

fc73869c-9ea0-4c87-aed2-a2a7e15b0410-1
00:01:07.524 --> 00:01:14.600
Indianapolis architectural firm with
offices in Vincennes and Fort Wayne.

8254f9cd-d792-46ce-b872-3d7c9489f202-0
00:01:14.600 --> 00:01:17.840
In addition to that,
and my name is Ray Thompson.

f2653fb6-d7df-43ff-bf8f-d7c8fa7cd14e-0
00:01:17.840 --> 00:01:21.550
I am a Vice President of the firm,
one of Dan's partners,

f2653fb6-d7df-43ff-bf8f-d7c8fa7cd14e-1
00:01:21.550 --> 00:01:25.643
and I'd like to start out the
presentation with a little bit of

f2653fb6-d7df-43ff-bf8f-d7c8fa7cd14e-2
00:01:25.643 --> 00:01:30.761
background on the firm and some of the
philosophy behind the firm and how we're

f2653fb6-d7df-43ff-bf8f-d7c8fa7cd14e-3
00:01:30.761 --> 00:01:33.000
organized as an architectural firm.

3ab38da2-7dc6-4076-8728-1ef0d05af60d-0
00:01:34.400 --> 00:01:38.627
The name James, by the way,
comes from a gentleman who started our

3ab38da2-7dc6-4076-8728-1ef0d05af60d-1
00:01:38.627 --> 00:01:41.720
firm back about 1948 by the name Edward D
James.

81d4c471-7330-4908-8fab-6e9eb208d7f1-0
00:01:42.680 --> 00:01:44.320
And Mr.

f28552ee-b6f0-424e-a4e7-c67dd6d01b6d-0
00:01:44.320 --> 00:01:48.560
James no longer living,
passed away about 65 and myself and four

f28552ee-b6f0-424e-a4e7-c67dd6d01b6d-1
00:01:48.560 --> 00:01:51.430
other gentlemen in the office at that

time,

f28552ee-b6f0-424e-a4e7-c67dd6d01b6d-2
00:01:51.430 --> 00:01:55.280
actually before that time had had bought
out the practice.

ab71c697-6993-4d41-8577-249dffced69a-0
00:01:55.760 --> 00:01:57.080
But that's where the name comes from.

71541e6b-a5d6-4a55-bcf0-e17836ce74f3-0
00:01:57.080 --> 00:01:59.520
There are 8 principles on the firm.

b91e5d1c-a5db-47f6-99f9-25d82cc1cbaf-0
00:01:59.520 --> 00:02:03.977
And because the number of principles,
we've not tried to develop a name that

b91e5d1c-a5db-47f6-99f9-25d82cc1cbaf-1
00:02:03.977 --> 00:02:08.377
has eight individual names in its,
we've just tried to build our reputation

b91e5d1c-a5db-47f6-99f9-25d82cc1cbaf-2
00:02:08.377 --> 00:02:10.520
around the the name James Associates.

c02a47ba-9d32-4ca5-a781-21fcab63611a-0
00:02:11.880 --> 00:02:16.212
The firm is certainly not the largest
architectural firm in the state,

c02a47ba-9d32-4ca5-a781-21fcab63611a-1
00:02:16.212 --> 00:02:19.080
but I think we may be one of the larger
firms.

0f00319b-e0b9-414b-b67f-38a4f7cc8e80-0
00:02:19.080 --> 00:02:24.440
We have slightly over 100 people in our
organization.

267cbcb-0b59-4179-af05-0d91896a3e27-0
00:02:25.480 --> 00:02:27.960
We offer all of the services.

c8306f31-9b85-4276-a3c7-21ede7c92436-0
00:02:28.720 --> 00:02:34.507
We learned several years ago that the
practice of architecture today and the

c8306f31-9b85-4276-a3c7-21ede7c92436-1

00:02:34.507 --> 00:02:37.889
construction industry that we serve is
very,

c8306f31-9b85-4276-a3c7-21ede7c92436-2
00:02:37.889 --> 00:02:43.376
very complex personal service and
involves so many different talents and

c8306f31-9b85-4276-a3c7-21ede7c92436-3
00:02:43.376 --> 00:02:49.389
professional judgments that we felt if we
are really going to offer the kind of

c8306f31-9b85-4276-a3c7-21ede7c92436-4
00:02:49.389 --> 00:02:52.771
services that we felt we should be
offering,

c8306f31-9b85-4276-a3c7-21ede7c92436-5
00:02:52.771 --> 00:02:56.680
we should have all the disciplines within
our firm.

1cf14e42-60c0-4752-8673-12818549c181-0
00:02:57.600 --> 00:03:00.560
So we have had that situation now for a
number of years.

052a460b-8124-461a-abf5-819a5941e96a-0
00:03:01.120 --> 00:03:06.091
By that I mean structural engineering,
civil engineering, mechanical, electrical,

052a460b-8124-461a-abf5-819a5941e96a-1
00:03:06.091 --> 00:03:09.062
interior design, the whole gamut,
land planning,

052a460b-8124-461a-abf5-819a5941e96a-2
00:03:09.062 --> 00:03:10.760
the whole gamut of services.

940181de-7be1-44a9-8280-7ad461b50a0d-0
00:03:13.760 --> 00:03:18.192
Number of years ago,
we tried to think through how we should

940181de-7be1-44a9-8280-7ad461b50a0d-1
00:03:18.192 --> 00:03:21.680
be presenting ourselves to folks like
yourself.

fa617d90-2c12-4cc9-9e4c-485f6fc42b41-0

00:03:22.600 --> 00:03:25.362

We do a lot of school work,
as you may know,

fa617d90-2c12-4cc9-9e4c-485f6fc42b41-1

00:03:25.362 --> 00:03:30.456

and we were constantly being interviewed
by school groups and we sincerely felt we

fa617d90-2c12-4cc9-9e4c-485f6fc42b41-2

00:03:30.456 --> 00:03:35.121

should try to say the things that that
are important for you people to know

fa617d90-2c12-4cc9-9e4c-485f6fc42b41-3

00:03:35.121 --> 00:03:36.840

about an architectural firm.

923d19f6-eeed-4fc2-9cc0-fc81c54855aa-0

00:03:36.840 --> 00:03:40.168

So we, as a matter of fact,
we have on our staff a former school

923d19f6-eeed-4fc2-9cc0-fc81c54855aa-1

00:03:40.168 --> 00:03:44.520

Superintendent who's been with us now for
seven or eight years, very fine gentleman,

923d19f6-eeed-4fc2-9cc0-fc81c54855aa-2

00:03:44.520 --> 00:03:45.800

very dignified gentleman.

13628908-cb56-4bdc-91a4-cb7daecc15c9-0

00:03:45.880 --> 00:03:50.946

And he has been a great help to our firm
in giving us the insight of the public at

13628908-cb56-4bdc-91a4-cb7daecc15c9-1

00:03:50.946 --> 00:03:54.120

large as, as,
as the public looks at architects and

13628908-cb56-4bdc-91a4-cb7daecc15c9-2

00:03:54.120 --> 00:03:55.280

what architects do.

d0592d44-ad5f-4d74-9e3c-197c9bc53f0c-0

00:03:56.040 --> 00:03:58.794

And we talked out with Four Stoops,
you know,

d0592d44-ad5f-4d74-9e3c-197c9bc53f0c-1

00:03:58.794 --> 00:04:03.224

what is it that a school board or that a

public board needs to know about

d0592d44-ad5f-4d74-9e3c-197c9bc53f0c-2
00:04:03.224 --> 00:04:05.559
architects as they're considering them.

78dcd773-6773-456a-92ff-4e85cfbbd935-0
00:04:06.160 --> 00:04:11.120
So we boil it all down into three basic 3
simple things as as we we see it.

4d17093c-335e-42f9-ad4d-70386711ca22-0
00:04:11.920 --> 00:04:19.674
One is the firm, firm as an entity,
2 is the people that make up the firm and

4d17093c-335e-42f9-ad4d-70386711ca22-1
00:04:19.674 --> 00:04:22.160
the third is the process.

7887e56d-048b-4827-ba6d-6282db8f55cb-0
00:04:23.120 --> 00:04:27.566
So basically we'd we'd like to talk this
morning just a little bit about the firm,

7887e56d-048b-4827-ba6d-6282db8f55cb-1
00:04:27.566 --> 00:04:28.960
the people in the process.

45ef8d73-e2fb-4880-97e2-f9e9d1431ffe-0
00:04:28.960 --> 00:04:33.212
And I'll try and do that quickly because
I want Nan to talk here in a minute and

45ef8d73-e2fb-4880-97e2-f9e9d1431ffe-1
00:04:33.212 --> 00:04:34.840
Dan has things he wants to say.

f00a7fbf-1bf2-4390-802c-36756962c78a-0
00:04:37.240 --> 00:04:41.560
We think the practice of architecture
today must be conducted as a business.

744ac697-f582-49d4-b1c2-4f3e2531ca26-0
00:04:43.440 --> 00:04:46.465
When we work with tax funds,
with public money,

744ac697-f582-49d4-b1c2-4f3e2531ca26-1
00:04:46.465 --> 00:04:51.067
we feel that the practice of architecture
must function in that fashion,

744ac697-f582-49d4-b1c2-4f3e2531ca26-2

00:04:51.067 --> 00:04:55.416
that we cannot be frivolous,
we cannot be so design oriented that we

744ac697-f582-49d4-b1c2-4f3e2531ca26-3
00:04:55.416 --> 00:04:57.560
disregard the use of public money.

838c628f-0371-49f7-9326-bf441fac2e06-0
00:04:58.840 --> 00:05:03.773
This thing we're doing is not the end
product of what we do as architects is

838c628f-0371-49f7-9326-bf441fac2e06-1
00:05:03.773 --> 00:05:06.080
not a a pretty picture of a drawing.

e4006d58-8658-4078-85e2-e696107a1c90-0
00:05:06.480 --> 00:05:07.840
It's not even a set of documents.

55a32493-e90e-4978-9a31-28d193de10e1-0
00:05:08.440 --> 00:05:10.240
What we're doing is building a building.

eaf8985a-c76b-4341-8d92-abfaf2427dc3-0
00:05:10.440 --> 00:05:15.506
That's the end product and it's to that
end that we feel we should be organized

eaf8985a-c76b-4341-8d92-abfaf2427dc3-1
00:05:15.506 --> 00:05:18.040
on a very efficient business like basis.

56fff950-71d2-4217-b208-133d05c133e2-0
00:05:18.680 --> 00:05:19.960
We do have design talent.

0a162d96-e18d-4d44-a837-e15b32f80aee-0
00:05:19.960 --> 00:05:23.913
We think that's important and we have all
the other talents that we think are

0a162d96-e18d-4d44-a837-e15b32f80aee-1
00:05:23.913 --> 00:05:26.600
important to make up a competent
architectural firm.

1789be88-b022-483b-be98-ecb12d638c0b-0
00:05:27.440 --> 00:05:33.617
But we've spent a lot of time organizing
our firm and talking about business

1789be88-b022-483b-be98-ecb12d638c0b-1

00:05:33.617 --> 00:05:37.949
procedures,
the financial base of the firm, etcetera,

1789be88-b022-483b-be98-ecb12d638c0b-2
00:05:37.949 --> 00:05:41.720
so that we can as a firm function in that
way.

a1224e0f-8acf-4286-a7bb-055d54f8824c-0
00:05:41.720 --> 00:05:45.565
We we as a matter of fact,
one of the reasons we've hung on to the

a1224e0f-8acf-4286-a7bb-055d54f8824c-1
00:05:45.565 --> 00:05:50.043
name James Associates is to develop a
concept of a perpetuating architectural

a1224e0f-8acf-4286-a7bb-055d54f8824c-2
00:05:50.043 --> 00:05:50.560
practice.

a85338ec-5eca-443a-acc7-f22d00f98f3d-0
00:05:50.600 --> 00:05:54.806
We hope that in 20 years if somebody
wants to go back to James Associates with

a85338ec-5eca-443a-acc7-f22d00f98f3d-1
00:05:54.806 --> 00:05:58.640
a problem on a building we've designed,
James Associates will be there.

c38034c3-9202-435f-8b99-5697d2e9a9f0-0
00:05:59.680 --> 00:06:05.700
And we've almost been in business as a
firm that long right now and we are

c38034c3-9202-435f-8b99-5697d2e9a9f0-1
00:06:05.700 --> 00:06:10.917
constantly following up on,
on buildings where we've served 1015

c38034c3-9202-435f-8b99-5697d2e9a9f0-2
00:06:10.917 --> 00:06:11.720
years ago.

0661796c-1d01-4af5-84a0-e08eea37838b-0
00:06:12.440 --> 00:06:13.440
And we think that's important.

2ddb2f84-32c6-49a7-bc84-b3724c9a2f54-0
00:06:13.480 --> 00:06:16.280
We think that's important in the practice

of architecture.

096ea9d9-0761-4cb8-848d-51baaa125bfa-0

00:06:16.400 --> 00:06:18.880

So that's the kind of a firm we are.

4079ff4b-9fb6-49c4-bfbe-6e83c7da4c6e-0

00:06:20.320 --> 00:06:24.375

Secondly,

the people within the firm have all the

4079ff4b-9fb6-49c4-bfbe-6e83c7da4c6e-1

00:06:24.375 --> 00:06:30.540

difference in the world to do with

whether the the service you buy is going

4079ff4b-9fb6-49c4-bfbe-6e83c7da4c6e-2

00:06:30.540 --> 00:06:31.920

to be successful.

009b5d56-de8b-43ef-a138-2a490b5b9f19-0

00:06:32.320 --> 00:06:35.346

Because when you boil it right down to

simple terms,

009b5d56-de8b-43ef-a138-2a490b5b9f19-1

00:06:35.346 --> 00:06:39.400

you're talking about people that we're,

we don't really sell drawings.

83abf103-086c-4ac1-b7fa-4d56362aaefa-0

00:06:39.400 --> 00:06:42.800

We don't have a machine we punch a button

on and outcomes a set of drawings.

b2f85ef4-a2a6-44ca-bfel-4762d0fe4a68-0

00:06:43.080 --> 00:06:44.280

It's a personal service.

5976b5bf-c09c-455a-bf33-84a461d7db0a-0

00:06:45.280 --> 00:06:49.187

And we think the attitude of the people

in the firm,

5976b5bf-c09c-455a-bf33-84a461d7db0a-1

00:06:49.187 --> 00:06:53.757

their dedication to their work,

their training, their skills,

5976b5bf-c09c-455a-bf33-84a461d7db0a-2

00:06:53.757 --> 00:06:57.960

all of that is a very important element

of our business.

88b28137-aeca-49d5-93e4-49c44e79c32f-0
00:06:58.600 --> 00:07:02.032
And we've tried to screen very,
very carefully the kind of people that

88b28137-aeca-49d5-93e4-49c44e79c32f-1
00:07:02.032 --> 00:07:03.000
are within our firm.

13ad708c-602a-414a-9d06-94a9e0cf96d7-0
00:07:03.000 --> 00:07:08.154
And we pride ourselves in their attitudes
and in their their integrity and their

13ad708c-602a-414a-9d06-94a9e0cf96d7-1
00:07:08.154 --> 00:07:10.000
whole approach to their work.

707e3f0c-3596-4c47-88f9-990c68e7ca67-0
00:07:11.600 --> 00:07:13.636
I think you could go to our office this
morning,

707e3f0c-3596-4c47-88f9-990c68e7ca67-1
00:07:13.636 --> 00:07:15.631
you'd find half the crew there not on
overtime,

707e3f0c-3596-4c47-88f9-990c68e7ca67-2
00:07:15.631 --> 00:07:18.000
just because they were interested in what
they're doing.

e31f5030-263e-4fed-825b-7b93ca9e901b-0
00:07:18.000 --> 00:07:20.640
And they stopped in on Saturday morning
to do one more thing.

6ef60d6a-da0c-4935-8d75-21fb0d030ec1-0
00:07:20.640 --> 00:07:23.716
And it's that kind of an office,
you can go down there in the of an

6ef60d6a-da0c-4935-8d75-21fb0d030ec1-1
00:07:23.716 --> 00:07:27.245
evening and you'll find our parking lot
half full of cars because people have

6ef60d6a-da0c-4935-8d75-21fb0d030ec1-2
00:07:27.245 --> 00:07:31.000
come back after dinner to pick up a loose
end or two that they've been working on.

6e8c2f26-6be1-4210-9d1c-dd280cf01e99-0

00:07:31.800 --> 00:07:33.760
And this is all without overtime.

5046633f-c7fa-4a8f-a8c3-fa39a9d82694-0
00:07:33.840 --> 00:07:36.000
And it's, it's that kind of a business.

2b15bea9-4ec0-4c89-90d2-eacfc4a1a25c-0
00:07:36.000 --> 00:07:37.440
And we think this is important.

a2e5c9bc-d1ef-4e05-9e36-b83151f0bbfe-0
00:07:38.120 --> 00:07:41.446
In fact,
we feel so strongly in this area that we

a2e5c9bc-d1ef-4e05-9e36-b83151f0bbfe-1
00:07:41.446 --> 00:07:44.640
don't really have salesman as such in our
firm.

99be52e5-846b-4ea3-ba31-0030a18f8d6d-0
00:07:45.520 --> 00:07:50.542
We think when we're invited out for a for
an interview that there should be a

99be52e5-846b-4ea3-ba31-0030a18f8d6d-1
00:07:50.542 --> 00:07:55.372
principal in the firm and the project
architect who would be handling that

99be52e5-846b-4ea3-ba31-0030a18f8d6d-2
00:07:55.372 --> 00:07:57.239
project if we are successful.

ec8d80db-fa74-41a6-841f-f60ca3a58bff-0
00:07:57.240 --> 00:07:58.440
And that's why Dan's here today.

b3b8e528-d19a-444c-9b93-868ccc04dd5c-0
00:07:58.440 --> 00:08:00.760
I'm going to talk a little bit more about
that concept in a minute.

527c0718-13cb-4212-b60f-c64463dac627-0
00:08:02.120 --> 00:08:06.020
But win or lose,
we feel that person should be there

527c0718-13cb-4212-b60f-c64463dac627-1
00:08:06.020 --> 00:08:10.878
because it's that person,
the person contact with the client that

527c0718-13cb-4212-b60f-c64463dac627-2
00:08:10.878 --> 00:08:15.000
has a great deal to do with the success
of the service.

d67803c7-fd92-4de5-8b35-a32aea0e133f-0
00:08:16.120 --> 00:08:18.678
So I,
I really feel that if you would delve

d67803c7-fd92-4de5-8b35-a32aea0e133f-1
00:08:18.678 --> 00:08:22.110
into the backgrounds of the people within
our firm and we,

d67803c7-fd92-4de5-8b35-a32aea0e133f-2
00:08:22.110 --> 00:08:24.960
we hope that you might take the time to
do that.

6e6e4e65-7323-4e5a-8802-adb83fe0aa81-0
00:08:26.680 --> 00:08:28.360
Talk to clients we've worked for.

a5647ff1-3a21-489f-8ab1-91305eeba9b6-0
00:08:28.440 --> 00:08:32.164
If you have time or want to send some
staff people over to visit our office,

a5647ff1-3a21-489f-8ab1-91305eeba9b6-1
00:08:32.164 --> 00:08:33.760
we'd be glad to have that happen.

4b87efa8-74ee-423c-8221-2de64967a0d0-0
00:08:33.760 --> 00:08:36.480
And we think that you should do that as a
public board.

9e21a0c8-0e4e-4ec3-b4f0-003ea677657e-0
00:08:37.560 --> 00:08:44.144
I think you'll find that we,
we do have this kind of a staff,

9e21a0c8-0e4e-4ec3-b4f0-003ea677657e-1
00:08:44.144 --> 00:08:52.004
the process then we feel starts and
should start with the same kind of an

9e21a0c8-0e4e-4ec3-b4f0-003ea677657e-2
00:08:52.004 --> 00:08:52.960
attitude.

de136787-33e1-4149-a68c-d88da392f89d-0
00:08:53.520 --> 00:08:58.127

And we started by saying that the
successful building has a project

de136787-33e1-4149-a68c-d88da392f89d-1
00:08:58.127 --> 00:09:03.072
architect who is the consistent threat of
continuity through the entire,

de136787-33e1-4149-a68c-d88da392f89d-2
00:09:03.072 --> 00:09:07.679
through the, through the entire project,
project architect concept.

9179961b-0495-4403-adf0-eabd0dc80417-0
00:09:08.840 --> 00:09:13.699
Dan would be your project architect and
he's going to talk a little bit about the

9179961b-0495-4403-adf0-eabd0dc80417-1
00:09:13.699 --> 00:09:18.558
actual process of and really what I want
to do is is to say just why we have this

9179961b-0495-4403-adf0-eabd0dc80417-2
00:09:18.558 --> 00:09:21.640
kind of a, of a service our,
our kind of a concept.

3f70dfd1-ce7a-45bc-b75c-735f006cb149-0
00:09:23.080 --> 00:09:26.298
As you start to a building program,
those of you who have been through one

3f70dfd1-ce7a-45bc-b75c-735f006cb149-1
00:09:26.298 --> 00:09:27.800
before know what I'm talking about.

4b5af3fa-2a41-445a-aa4f-e493189a4df8-0
00:09:27.800 --> 00:09:32.642
Those of you who haven't perhaps can,
can other architects have talked to you

4b5af3fa-2a41-445a-aa4f-e493189a4df8-1
00:09:32.642 --> 00:09:37.360
about what all architects do in terms of
preliminary planning and so forth.

845ff317-8616-4b5e-9652-bdaf927c07dd-0
00:09:38.000 --> 00:09:41.280
There are many different phases,
many different phases.

bf02217a-c0ed-4497-8d81-315d051c03d8-0
00:09:43.120 --> 00:09:47.653

There's been some, as a matter of fact,
there was a doctoral thesis done on

bf02217a-c0ed-4497-8d81-315d051c03d8-1
00:09:47.653 --> 00:09:52.426
points of conflict that developed between
architect and client in the course of

bf02217a-c0ed-4497-8d81-315d051c03d8-2
00:09:52.426 --> 00:09:53.560
building buildings.

397263ac-f19d-4396-b544-a0309c090f08-0
00:09:53.920 --> 00:09:57.111
And it was a very interesting doctoral
thesis because it,

397263ac-f19d-4396-b544-a0309c090f08-1
00:09:57.111 --> 00:10:01.294
it pointed out that the majority of
conflicts that develop developed during

397263ac-f19d-4396-b544-a0309c090f08-2
00:10:01.294 --> 00:10:02.560
the construction phase.

3884a189-7bce-4f21-85a6-3665c49a355c-0
00:10:04.200 --> 00:10:09.233
And that's basically in terms of of the
of the, if you look at the fee structure,

3884a189-7bce-4f21-85a6-3665c49a355c-1
00:10:09.233 --> 00:10:11.320
that's the last 20% of what we do.

1b58f0ac-c2c5-4f6f-999e-8886db4c9fa3-0
00:10:12.320 --> 00:10:17.000
So the points of conflict probably won't
happen through the 1st 80%.

863f0400-54a7-4218-b9b4-d74c0b899612-0
00:10:18.200 --> 00:10:21.200
That's usually the kind of the honeymoon
part as we see it.

14e8c3f7-d845-492b-8844-b4d7fca6eba8-0
00:10:21.200 --> 00:10:24.836
And it's when that building is bid and
starts under construction,

14e8c3f7-d845-492b-8844-b4d7fca6eba8-1
00:10:24.836 --> 00:10:27.040
that's when you better have the service.

17845937-3ee4-468d-b44f-a049336cb77e-0
00:10:27.240 --> 00:10:30.533
That's when you better have somebody
there that knows what they're doing and

17845937-3ee4-468d-b44f-a049336cb77e-1
00:10:30.533 --> 00:10:33.400
that's when you better have somebody
there that you can relate to.

d1175bb0-4158-4e47-a122-067ccfcb8665-0
00:10:34.280 --> 00:10:36.560
This front part is easy really.

18deb05e-939c-4bd4-8e4f-ee83a8f55030-0
00:10:37.400 --> 00:10:40.740
And I don't mean to to, to,
to talk down design order,

18deb05e-939c-4bd4-8e4f-ee83a8f55030-1
00:10:40.740 --> 00:10:43.960
to talk down the adequacy of construction
documents.

951f4427-4b17-48f1-ba22-3b0b26c7b001-0
00:10:44.120 --> 00:10:45.040
Certainly that's important.

63551ad9-eb52-4623-b55d-e7ae6b1e0eb4-0
00:10:46.040 --> 00:10:51.548
But that'll happen quick and the building
will probably take two or three times as

63551ad9-eb52-4623-b55d-e7ae6b1e0eb4-1
00:10:51.548 --> 00:10:54.800
long to build as the process of doing
documents.

08db5d17-3271-4f5c-9861-38167eca72f4-0
00:10:55.560 --> 00:10:58.380
So if you really want to talk about where
the points of conflict will come,

08db5d17-3271-4f5c-9861-38167eca72f4-1
00:10:58.380 --> 00:10:59.160
it'll be in that end.

587f42c0-6409-49cc-a5e9-3a3437744f70-0
00:10:59.680 --> 00:11:05.525
So we feel that if we can set up all of
our projects with one guy who knows the

587f42c0-6409-49cc-a5e9-3a3437744f70-1
00:11:05.525 --> 00:11:09.033

project,
the project architect and he is there,

587f42c0-6409-49cc-a5e9-3a3437744f70-2
00:11:09.033 --> 00:11:12.760
then he's attends all the meetings with
the owner.

640f7992-ca37-4921-8d15-3ad0710fe10c-0
00:11:13.600 --> 00:11:17.643
He coordinates all the services,
He coordinates all the effort of our firm

640f7992-ca37-4921-8d15-3ad0710fe10c-1
00:11:17.643 --> 00:11:21.740
in terms of the various people that work
on the project and he knows what's

640f7992-ca37-4921-8d15-3ad0710fe10c-2
00:11:21.740 --> 00:11:22.280
happening.

6409bf55-6714-4716-8450-e197fc40081b-0
00:11:22.960 --> 00:11:27.079
If you have a problem,
you've got a one to one contact that that

6409bf55-6714-4716-8450-e197fc40081b-1
00:11:27.079 --> 00:11:32.022
is the one of the one of the keys to
having a successful relationship and you

6409bf55-6714-4716-8450-e197fc40081b-2
00:11:32.022 --> 00:11:33.480
having a good building.

e99e85bd-45fa-4f4c-924b-0b8ab88d2243-0
00:11:34.320 --> 00:11:37.122
Because again, the, the,
the the main thing you're trying to do is

e99e85bd-45fa-4f4c-924b-0b8ab88d2243-1
00:11:37.122 --> 00:11:38.880
is to build a building that is successful.

9ffc2225-0406-414f-bcbc-4eb817253ee3-0
00:11:39.720 --> 00:11:43.906
And certainly the the aesthetic impact
that this has on the community is

9ffc2225-0406-414f-bcbc-4eb817253ee3-1
00:11:43.906 --> 00:11:44.480
important.

c67e6425-8a2b-4e9c-b9e7-707103247767-0

00:11:45.360 --> 00:11:49.718

But the roof better not leak and the
mechanical system better work and the

c67e6425-8a2b-4e9c-b9e7-707103247767-1

00:11:49.718 --> 00:11:54.135

electrical system better work and it's
and it better function in all of the

c67e6425-8a2b-4e9c-b9e7-707103247767-2

00:11:54.135 --> 00:11:58.320

mundane practical ways are it really will
not be a successful building.

53b240c5-bb51-438f-9fab-ff5d32620e8f-0

00:11:59.120 --> 00:12:04.359

So we feel that, as I say,
one of the real keys to that is, is,

53b240c5-bb51-438f-9fab-ff5d32620e8f-1

00:12:04.359 --> 00:12:09.680

is having this project architect that's
that's available to you.

45d5ad27-c10c-44d8-9acd-65b4c6660669-0

00:12:10.640 --> 00:12:16.576

My main responsibility in the firm is, is,
is the coordination of our project

45d5ad27-c10c-44d8-9acd-65b4c6660669-1

00:12:16.576 --> 00:12:21.142

architects so that they do not become
overloaded with work,

45d5ad27-c10c-44d8-9acd-65b4c6660669-2

00:12:21.142 --> 00:12:26.926

that they have a balanced workload,
that we take advantage of the fact that

45d5ad27-c10c-44d8-9acd-65b4c6660669-3

00:12:26.926 --> 00:12:32.635

we do have a great degree of background
and experience on a vast number of

45d5ad27-c10c-44d8-9acd-65b4c6660669-4

00:12:32.635 --> 00:12:33.320

projects.

c1da23e5-40f8-4fde-b35e-90068c79a6ba-0

00:12:33.320 --> 00:12:36.200

And we've, we've made mistakes.

ffa3908c-2cff-4e98-ada1-821efb0a0024-0

00:12:36.200 --> 00:12:38.160
I'm not trying to tell you we can walk on
the water.

de67f182-56a6-4313-8df4-a08e58d4153b-0
00:12:38.840 --> 00:12:42.882
I'd,
I would be ignoring your intelligence if

de67f182-56a6-4313-8df4-a08e58d4153b-1
00:12:42.882 --> 00:12:45.080
I tried to tell you that.

bd1672cb-fc14-4e64-b252-021bae25fa7d-0
00:12:45.680 --> 00:12:50.528
But what my main effort in the firm is to
is to make sure that all of our project

bd1672cb-fc14-4e64-b252-021bae25fa7d-1
00:12:50.528 --> 00:12:55.200
architects have available to them the
vast information that we have available.

f5d903bd-0211-4640-98b1-282ff828b20f-0
00:12:56.120 --> 00:12:58.040
And that's an important job I think.

965364b4-2a24-4d17-a82b-04d7f6592488-0
00:12:58.040 --> 00:12:59.560
And and we try very hard to do that.

87a86fd9-a193-4e87-b6d7-700cdf845179-0
00:13:01.720 --> 00:13:07.707
2-3 years ago or or longer now,
I guess we said that as an extension of

87a86fd9-a193-4e87-b6d7-700cdf845179-1
00:13:07.707 --> 00:13:13.195
this project architect concept that it
would make sense to us to,

87a86fd9-a193-4e87-b6d7-700cdf845179-2
00:13:13.195 --> 00:13:19.598
to put two of our partners out in the
state where they could serve that area

87a86fd9-a193-4e87-b6d7-700cdf845179-3
00:13:19.598 --> 00:13:20.680
more closely.

2ae66d96-88d4-4434-926f-daf0035bb075-0
00:13:21.600 --> 00:13:26.385
And that's why Dan's in then sentence,
Dan's a partner in the firm and operates

2ae66d96-88d4-4434-926f-daf0035bb075-1
00:13:26.385 --> 00:13:30.811
an office in in a sense for us,
we have another man in Fort Wayne doing a

2ae66d96-88d4-4434-926f-daf0035bb075-2
00:13:30.811 --> 00:13:35.297
similar thing and Dan's going to talk
about the team that's there with him

2ae66d96-88d4-4434-926f-daf0035bb075-3
00:13:35.297 --> 00:13:40.022
because we have a partner and a team
there serving that this this general area

2ae66d96-88d4-4434-926f-daf0035bb075-4
00:13:40.022 --> 00:13:40.799
of the state.

465963a7-d1f9-41c6-828c-7c3cae067f29-0
00:13:42.040 --> 00:13:47.760
So this project architect concept is a
very definite part of our service.

512a2d06-2726-499b-948f-b8a7c888214c-0
00:13:48.240 --> 00:13:52.130
I kind of skipped over in the beginning a
little bit of background on the firm and

512a2d06-2726-499b-948f-b8a7c888214c-1
00:13:52.130 --> 00:13:56.068
it's and it's just mundane stuff that you
can read in any of the the materials that

512a2d06-2726-499b-948f-b8a7c888214c-2
00:13:56.068 --> 00:13:57.240
I think Dan has sent you.

3ca0e9bd-5b63-432c-b865-3921a73e4e94-0
00:13:58.120 --> 00:14:02.150
We do have a lot of experience and not
that that's the only thing,

3ca0e9bd-5b63-432c-b865-3921a73e4e94-1
00:14:02.150 --> 00:14:05.520
but we have done an awful lot of work
around the state.

e897691e-b35b-4c97-9e8e-c70ff9342c95-0
00:14:07.440 --> 00:14:08.680
We do a lot of school work,
as I mentioned.

fd554cc3-265b-4cb4-969f-6e88f1fec3a5-0
00:14:08.680 --> 00:14:11.460
Matter of fact,
we're doing a great deal of work in your

fd554cc3-265b-4cb4-969f-6e88f1fec3a5-1
00:14:11.460 --> 00:14:12.680
immediate area right now.

0ac8e3cf-bc0c-46cb-89c0-ed545f4bc60d-0
00:14:12.880 --> 00:14:18.720
Dan has a large project up at North
Vermillion north of in Vermilion County.

3022f944-6730-40d3-93a3-e4b4d65d55c3-0
00:14:19.680 --> 00:14:23.680
We have a large high school at Clinton
that's we're about to take bids on.

b2e1d9f3-8568-4670-9d38-4e51569b042a-0
00:14:24.360 --> 00:14:28.651
We're working in Brazil and then with the
Clay Community and School Corporation,

b2e1d9f3-8568-4670-9d38-4e51569b042a-1
00:14:28.651 --> 00:14:32.942
we got a public meeting there Thursday
night on the the wrap up of a feasibility

b2e1d9f3-8568-4670-9d38-4e51569b042a-2
00:14:32.942 --> 00:14:34.320
study we've done for them.

49650519-100b-4a4e-8f46-a9db6c2ebe7a-0
00:14:34.320 --> 00:14:37.960
And I believe the board there is a great
way to move.

24335569-9556-466e-b115-90625f82bdd7-0
00:14:37.960 --> 00:14:38.280
Now.

4df6d39f-14bc-40cc-a9f7-6a94127e3011-0
00:14:39.440 --> 00:14:44.051
We have a lot of work in Knox County that
we've done and are doing the South Knox

4df6d39f-14bc-40cc-a9f7-6a94127e3011-1
00:14:44.051 --> 00:14:48.380
High School down there is a project of
ours from several years ago and we've

4df6d39f-14bc-40cc-a9f7-6a94127e3011-2
00:14:48.380 --> 00:14:51.080

just recently finished the work for North
Knox.

23433d41-fc11-498b-a0b6-4e889c4315e3-0
00:14:51.840 --> 00:14:52.840
We pride ourselves.

1d24bae5-c864-4bfb-a07f-bf2a86889b1e-0
00:14:52.840 --> 00:14:57.816
If you'd look through our project list,
I think you'll find a number of repeat

1d24bae5-c864-4bfb-a07f-bf2a86889b1e-1
00:14:57.816 --> 00:15:01.596
clients, a number of,
of clients where we've gone back more

1d24bae5-c864-4bfb-a07f-bf2a86889b1e-2
00:15:01.596 --> 00:15:03.359
than one time several times.

54c3acc5-8102-412a-aabe-2ac122c71ee0-0
00:15:04.080 --> 00:15:07.390
And we think that has something to say,
at least we hope that it does that if

54c3acc5-8102-412a-aabe-2ac122c71ee0-1
00:15:07.390 --> 00:15:10.488
we've been able to satisfy our,
our client that that's really what we're

54c3acc5-8102-412a-aabe-2ac122c71ee0-2
00:15:10.488 --> 00:15:11.040
trying to do.

81e6e0e3-11ec-4266-ba91-49e9b334b5ae-0
00:15:11.880 --> 00:15:16.380
And I think I'll stop and,
and say that the, the, the main,

81e6e0e3-11ec-4266-ba91-49e9b334b5ae-1
00:15:16.380 --> 00:15:22.530
one of the main overlying attitudes that
all the partners in our firm have has is

81e6e0e3-11ec-4266-ba91-49e9b334b5ae-2
00:15:22.530 --> 00:15:26.205
that we,
we sincerely want to be one of the best

81e6e0e3-11ec-4266-ba91-49e9b334b5ae-3
00:15:26.205 --> 00:15:28.680
architectural firms in the state.

7a64ff62-1800-470a-9692-a77c1a2d863a-0
00:15:28.680 --> 00:15:31.387
And we say to our clients that at any
time, if,

7a64ff62-1800-470a-9692-a77c1a2d863a-1
00:15:31.387 --> 00:15:34.658
if we were successful and we would become
your architect,

7a64ff62-1800-470a-9692-a77c1a2d863a-2
00:15:34.658 --> 00:15:39.170
if at any time that we're doing something
we shouldn't be doing or if we're not

7a64ff62-1800-470a-9692-a77c1a2d863a-3
00:15:39.170 --> 00:15:41.820
doing something we should,
we should be doing,

7a64ff62-1800-470a-9692-a77c1a2d863a-4
00:15:41.820 --> 00:15:43.400
just say so and we'll do it.

fb3de085-2b78-4ae4-9a3f-f07d553415b6-0
00:15:43.800 --> 00:15:46.960
And we, we sincerely want to be that,
that kind of a firm.

54f1a748-29cf-4747-b4af-f012e352de88-0
00:15:47.120 --> 00:15:50.612
And we, we have a, a,
a sincere intent and a,

54f1a748-29cf-4747-b4af-f012e352de88-1
00:15:50.612 --> 00:15:55.320
and an attitude of the developing our
firm in that direction.

4ac732e8-23e3-48ba-bd16-bb0a9f42a0ea-0
00:15:56.520 --> 00:15:57.560
I probably talked too long.

bdc6ef0c-eb99-4441-a74e-4ee9b3fd771b-0
00:15:57.560 --> 00:16:00.440
Dan,
you want to jump in now and talk a little

bdc6ef0c-eb99-4441-a74e-4ee9b3fd771b-1
00:16:00.440 --> 00:16:04.240
more about the process and some of the
ideas that you've had?

b9a7e3d6-f21f-4a45-8775-5fffd248ff600-0

00:16:04.640 --> 00:16:07.320
OK,
are we on the second-half now or OK this?

883b7204-892e-4819-a02f-0da168b5dc12-0
00:16:07.320 --> 00:16:08.280
So we have an idea on time.

acf93766-7856-4219-9210-69c6358d573b-0
00:16:10.000 --> 00:16:12.546
Actually,
time's going by faster than you remember,

acf93766-7856-4219-9210-69c6358d573b-1
00:16:12.546 --> 00:16:12.840
right?

8148f6dc-ba10-4e13-92ec-38fe6992cd29-0
00:16:14.160 --> 00:16:19.400
In that our our Vincent's office has been
established now for about 9 years.

41cf088c-3fad-4bc2-9af6-clc412623f9b-0
00:16:19.400 --> 00:16:24.480
Excuse me, time does go fast.

f592fc65-41e6-457a-82ac-2adaf729627f-0
00:16:24.600 --> 00:16:30.808
Yes,
we feel like we have a a very good team

f592fc65-41e6-457a-82ac-2adaf729627f-1
00:16:30.808 --> 00:16:34.120
in the Vincent's office.

05b4850d-34c6-4ae5-8365-54e89ab05656-0
00:16:36.040 --> 00:16:39.327
We have a young man who graduated with
honors,

05b4850d-34c6-4ae5-8365-54e89ab05656-1
00:16:39.327 --> 00:16:43.103
highest honors from Ball State a couple
of years ago,

05b4850d-34c6-4ae5-8365-54e89ab05656-2
00:16:43.103 --> 00:16:47.160
who is at the present time serving as a
project designer.

3c6ef239-8da1-4a24-ba21-8906d129779c-0
00:16:48.160 --> 00:16:51.851
Of course,
he needs to gain some experience,

3c6ef239-8da1-4a24-ba21-8906d129779c-1
00:16:51.851 --> 00:16:57.018
but working under my direction and other
partners such as Ray,

3c6ef239-8da1-4a24-ba21-8906d129779c-2
00:16:57.018 --> 00:17:01.119
we feel like he's a excellent asset to
our group.

94e95199-3240-46cc-9e11-20634bf9e594-0
00:17:02.640 --> 00:17:08.598
We have two people, a man and wife,
who have both have over 25 years

94e95199-3240-46cc-9e11-20634bf9e594-1
00:17:08.598 --> 00:17:15.765
experience in the area of production and
how a building is is put together once it

94e95199-3240-46cc-9e11-20634bf9e594-2
00:17:15.765 --> 00:17:17.319
has been designed.

33fbd588-77ef-4945-82d0-4283f5d3c508-0
00:17:18.600 --> 00:17:24.003
We have another senior draftsman who not
only functions as a draftsman but also as

33fbd588-77ef-4945-82d0-4283f5d3c508-1
00:17:24.003 --> 00:17:25.240
a field man for us.

3445734a-79ed-4284-b10f-490ab113b1f2-0
00:17:26.560 --> 00:17:29.480
We have a couple of secretaries and
myself.

c8aebe7f-5233-4c4a-81c3-55b3364e73b2-0
00:17:30.600 --> 00:17:36.153
We feel like that the group we've been
functioning together the last four years

c8aebe7f-5233-4c4a-81c3-55b3364e73b2-1
00:17:36.153 --> 00:17:41.359
and we feel like that we've got got the
thing put together and we know and

c8aebe7f-5233-4c4a-81c3-55b3364e73b2-2
00:17:41.359 --> 00:17:43.720
understand each other pretty well.

b8599d53-ec24-4864-b9b1-ba4ba1f72bf4-0

00:17:46.920 --> 00:17:53.320
Our firm current projects to give you
some idea of who our clients are and what

b8599d53-ec24-4864-b9b1-ba4ba1f72bf4-1
00:17:53.320 --> 00:17:54.280
we're doing.

d6e3cbca-1a2c-46b7-8dbd-ab09c4b9b818-0
00:17:55.000 --> 00:17:58.567
As Ray mentioned,
we have just started construction of the

d6e3cbca-1a2c-46b7-8dbd-ab09c4b9b818-1
00:17:58.567 --> 00:18:02.680
North of Million high School addition,
which is about \$4.2 million.

0217a8ba-44cd-499c-85f6-551ad21d215a-0
00:18:04.720 --> 00:18:08.698
We're taking bids next week for a new
family YMCA for Vincennes,

0217a8ba-44cd-499c-85f6-551ad21d215a-1
00:18:08.698 --> 00:18:12.800
which will be in the neighborhood of a
million and a half dollars.

c0dc4adf-9dd4-4d06-88e1-77b6b9e8fecf-0
00:18:13.960 --> 00:18:18.910
We recently took bids for a new visitor
Center for the George Rogers Clark

c0dc4adf-9dd4-4d06-88e1-77b6b9e8fecf-1
00:18:18.910 --> 00:18:20.560
National Historical Park.

fbbd06b0-9995-42ba-a0ff-34d857df4d77-0
00:18:21.200 --> 00:18:24.840
Our client was the National Park Service
in Denver, Co.

fcbb9739-4120-4e58-8ade-fe45de7b77da-0
00:18:26.280 --> 00:18:31.740
They seem to be delighted with the design
and the concept and the project bid

fcbb9739-4120-4e58-8ade-fe45de7b77da-1
00:18:31.740 --> 00:18:33.000
within the budget.

d73e3aa1-b6b9-469e-98f5-00d3273349f6-0
00:18:34.680 --> 00:18:36.560
We also do restoration work.

e133c135-2c43-4167-bd89-1c615e5b6e27-0
00:18:37.040 --> 00:18:41.370
We're at present time have under
construction the interior modernization

e133c135-2c43-4167-bd89-1c615e5b6e27-1
00:18:41.370 --> 00:18:45.523
of the Knox County Courthouse,
which is over 100 years old and hasn't

e133c135-2c43-4167-bd89-1c615e5b6e27-2
00:18:45.523 --> 00:18:47.600
had any work done on it since 1926.

4912101c-caf3-4757-8257-1b19d462dfdf-0
00:18:49.920 --> 00:18:51.560
And that was quite a task.

08b618e4-db45-4199-b544-da73dcaca748-0
00:18:51.560 --> 00:18:55.600
But we're happy to report that everyone
is delighted with what's happening there.

48a5ca07-5827-4e3c-b9a0-c3130172ac8c-0
00:18:56.320 --> 00:19:00.592
And we work for the Vincennes Community
School Corporation,

48a5ca07-5827-4e3c-b9a0-c3130172ac8c-1
00:19:00.592 --> 00:19:06.289
the South Knox School Corporation and are
just completing the program for North

48a5ca07-5827-4e3c-b9a0-c3130172ac8c-2
00:19:06.289 --> 00:19:08.924
Knox,
which is a high school and two

48a5ca07-5827-4e3c-b9a0-c3130172ac8c-3
00:19:08.924 --> 00:19:13.766
elementaries for which the Vincennes
office was responsible for the

48a5ca07-5827-4e3c-b9a0-c3130172ac8c-4
00:19:13.766 --> 00:19:15.120
construction phase.

83cf2397-3bb0-429a-8552-eff302518704-0
00:19:15.640 --> 00:19:18.880
And that project was in the neighborhood
of \$10 million.

a6effe21-ab13-45ed-9825-9c7169e4a8f2-0

00:19:19.760 --> 00:19:25.549
The point I'm trying to make is,
is that we believe that with our staff

a6effe21-ab13-45ed-9825-9c7169e4a8f2-1
00:19:25.549 --> 00:19:30.293
and with the support from the Home Office
in Indianapolis,

a6effe21-ab13-45ed-9825-9c7169e4a8f2-2
00:19:30.293 --> 00:19:35.440
we're more than capable of of taking on a
project of this size.

0d8d76ed-8ead-455f-b7e1-fb981eef1c82-0
00:19:37.600 --> 00:19:42.903
As far as my own background goes,
I graduated from Louisiana State

0d8d76ed-8ead-455f-b7e1-fb981eef1c82-1
00:19:42.903 --> 00:19:48.840
University in 1958 and was commissioned
in the Air Force at the same time.

a9fb3311-234a-4f58-a0dc-54f738f9b7ec-0
00:19:49.440 --> 00:19:53.538
And after four years of active duty with
the Air Force,

a9fb3311-234a-4f58-a0dc-54f738f9b7ec-1
00:19:53.538 --> 00:19:55.880
I decided to move to California.

b1370484-8f83-4d78-819a-df49b682b1de-0
00:19:56.920 --> 00:20:01.760
I was first licensed by examination in
Louisiana in 1961.

2c5e4530-ee52-4b7c-8e4b-00ebc7f10903-0
00:20:02.680 --> 00:20:08.571
I obtained by further examination my
license to practice architecture in the

2c5e4530-ee52-4b7c-8e4b-00ebc7f10903-1
00:20:08.571 --> 00:20:14.462
state of California and in 1970 I chose
to join James Associates and I spent

2c5e4530-ee52-4b7c-8e4b-00ebc7f10903-2
00:20:14.462 --> 00:20:20.582
approximately a year with them in the
Home Office in Indianapolis before moving

2c5e4530-ee52-4b7c-8e4b-00ebc7f10903-3

00:20:20.582 --> 00:20:21.960
down to Vincennes.

a1e8ef60-84bb-47cb-adf3-c2b88ad84a1c-0
00:20:22.640 --> 00:20:27.960
I have since become licensed in Indiana,
Illinois and also the state of Texas.

d7e1356b-f502-46f9-91c6-145c13110e36-0
00:20:29.240 --> 00:20:33.847
I believe I have the background and
experience to to serve as your project

d7e1356b-f502-46f9-91c6-145c13110e36-1
00:20:33.847 --> 00:20:36.120
architect should you select our firm.

81ab2a45-2a8d-4404-9683-42df24d18165-0
00:20:38.120 --> 00:20:44.870
As far as my own library experience goes,
I have served as a job captain for the

81ab2a45-2a8d-4404-9683-42df24d18165-1
00:20:44.870 --> 00:20:48.120
firm I was employed with in California.

27979f16-b56c-478b-8f74-3c0c5c5531b8-0
00:20:48.120 --> 00:20:54.581
It was a college library building at
Citrus Junior College in Azusa, CA,

27979f16-b56c-478b-8f74-3c0c5c5531b8-1
00:20:54.581 --> 00:21:01.308
and I also served as a assistant project
architect to Raw McLaughlin in the

27979f16-b56c-478b-8f74-3c0c5c5531b8-2
00:21:01.308 --> 00:21:06.000
Indianapolis office for the Hanover
College Library.

7e46f211-a1a6-492b-9ab9-8a73e2519e7f-0
00:21:09.000 --> 00:21:15.118
The site and please don't interpret this
to mean that this is what we're

7e46f211-a1a6-492b-9ab9-8a73e2519e7f-1
00:21:15.118 --> 00:21:16.040
suggesting.

e8b90f08-bb43-4460-872c-5a4f08e7e9ba-0
00:21:16.520 --> 00:21:24.056
All we're all we've done here is make a
quick overview of the problem in an

e8b90f08-bb43-4460-872c-5a4f08e7e9ba-1
00:21:24.056 --> 00:21:31.988
effort to try to define define some of
the the problem areas and get some first

e8b90f08-bb43-4460-872c-5a4f08e7e9ba-2
00:21:31.988 --> 00:21:35.360
reactions and they are as follows.

9ea38945-9794-4b9b-babe-e29f2a71c2d9-0
00:21:37.480 --> 00:21:45.529
We believe that with the site area,
it is probably going to mean at least a

9ea38945-9794-4b9b-babe-e29f2a71c2d9-1
00:21:45.529 --> 00:21:54.107
two-story building and a partial or full
basement depending upon how the program

9ea38945-9794-4b9b-babe-e29f2a71c2d9-2
00:21:54.107 --> 00:21:56.120
is finally defined.

5e414553-8023-405d-b31c-daf3dc58d3e4-0
00:21:57.680 --> 00:22:03.833
We felt that since Poplar seems to have a
great deal of heavier traffic,

5e414553-8023-405d-b31c-daf3dc58d3e4-1
00:22:03.833 --> 00:22:08.048
and since Walnut seems to have more city
traffic,

5e414553-8023-405d-b31c-daf3dc58d3e4-2
00:22:08.048 --> 00:22:14.960
we felt the building should be closer to
Walnut getting in the way from the noise

5e414553-8023-405d-b31c-daf3dc58d3e4-3
00:22:14.960 --> 00:22:18.080
and the heavy traffic on this street.

d55c60b3-d858-430b-8ad8-f157d36092de-0
00:22:19.360 --> 00:22:25.857
The location of the service station in
this corner is going to cause some

d55c60b3-d858-430b-8ad8-f157d36092de-1
00:22:25.857 --> 00:22:32.530
problems from a visual standpoint,
and we feel that that must be dealt with

d55c60b3-d858-430b-8ad8-f157d36092de-2

00:22:32.530 --> 00:22:37.360
both from a visual and sound and other
points of view.

9e4de0c5-d84f-411e-9441-4aea2ec40699-0
00:22:38.800 --> 00:22:44.850
We feel that we should have some entrance
for pedestrians who are going to come

9e4de0c5-d84f-411e-9441-4aea2ec40699-1
00:22:44.850 --> 00:22:51.053
into the library because this appears to
have a great deal of city bus traffic on

9e4de0c5-d84f-411e-9441-4aea2ec40699-2
00:22:51.053 --> 00:22:51.280
it.

51935bae-7f1c-49bf-be3b-6d219658aa07-0
00:22:51.760 --> 00:22:55.519
And I don't know what your studies show
about the number of people who use that

51935bae-7f1c-49bf-be3b-6d219658aa07-1
00:22:55.519 --> 00:22:56.600
kind of transportation.

4bc0ee49-7ba5-49a9-a2bd-15c89f11fd34-0
00:22:57.520 --> 00:23:00.978
However,
we felt that we should provide for the

4bc0ee49-7ba5-49a9-a2bd-15c89f11fd34-1
00:23:00.978 --> 00:23:06.310
pedestrian to have easy access to the
library as long as as well as those

4bc0ee49-7ba5-49a9-a2bd-15c89f11fd34-2
00:23:06.310 --> 00:23:09.120
people who are coming in by automobile.

b3a9b93f-1c32-4bb4-a39f-b1462a7c4098-0
00:23:11.080 --> 00:23:16.464
We've tried to recognize the need for the
service interests as your program calls

b3a9b93f-1c32-4bb4-a39f-b1462a7c4098-1
00:23:16.464 --> 00:23:18.960
for as well as access to both streets.

237fd50d-8c02-49fe-9fb7-c587ca4dfc72-0
00:23:19.360 --> 00:23:25.400
And we at this point have shown only
about 100 parking spaces.

f7918437-d80d-4133-a5dc-2283af7a86af-0
00:23:25.680 --> 00:23:29.372
But if we understand the land that's
available to you,

f7918437-d80d-4133-a5dc-2283af7a86af-1
00:23:29.372 --> 00:23:33.400
there is more room for additional parking
if it's required.

368588ac-d765-45f8-b318-69933ae040be-0
00:23:34.400 --> 00:23:40.160
So this is just our our first reaction to
the to the site problem.

45d5532d-0bcf-49eb-ac23-4970818fbc36-0
00:23:40.720 --> 00:23:45.866
And I guess what we're saying is,
is that considering the area of the

45d5532d-0bcf-49eb-ac23-4970818fbc36-1
00:23:45.866 --> 00:23:51.159
building that you're talking about,
what your parking requirements are,

45d5532d-0bcf-49eb-ac23-4970818fbc36-2
00:23:51.159 --> 00:23:57.188
what the traffic flow is and so on that
we feel that with a great deal more work,

45d5532d-0bcf-49eb-ac23-4970818fbc36-3
00:23:57.188 --> 00:24:01.085
of course,
that we could come up with a satisfactory

45d5532d-0bcf-49eb-ac23-4970818fbc36-4
00:24:01.085 --> 00:24:04.319
solution that would meet your
requirements.

5174699f-f822-4027-9588-b2af3add15eb-0
00:24:06.040 --> 00:24:12.112
In looking at the briefly at at the
program that you had prepared,

5174699f-f822-4027-9588-b2af3add15eb-1
00:24:12.112 --> 00:24:19.452
which is in very good detail we might add,
we think that some of the comments of

5174699f-f822-4027-9588-b2af3add15eb-2
00:24:19.452 --> 00:24:26.521
your library consultant who reviewed that

program may be correct in that some

5174699f-f822-4027-9588-b2af3add15eb-3

00:24:26.521 --> 00:24:30.600

things need to perhaps be further
evaluated.

c25fce9a-cd97-48d9-9e90-5b5a7df98da1-0

00:24:31.600 --> 00:24:37.314

Particularly the assignment of space as
it stated in the program and the

c25fce9a-cd97-48d9-9e90-5b5a7df98da1-1

00:24:37.314 --> 00:24:43.420

assignment of space as your library
consultant to evaluate it feels it should

c25fce9a-cd97-48d9-9e90-5b5a7df98da1-2

00:24:43.420 --> 00:24:44.360

be assigned.

fa99884c-4116-4e31-a50e-1c4bc4a2ede8-0

00:24:48.240 --> 00:24:50.640

I believe that just about covers OK.

cb40a44a-8e55-4f81-b9f6-90d5fbeb1298-0

00:24:50.640 --> 00:24:55.595

I might add just one comment with regard
to library consultant or consultants in

cb40a44a-8e55-4f81-b9f6-90d5fbeb1298-1

00:24:55.595 --> 00:24:56.880

general of that type.

6e3f7c8e-a277-4c1b-b13b-2e6af6281e3a-0

00:24:57.840 --> 00:24:59.560

We think they do play a very important
role.

21ddca14-c026-42e7-ab87-3298e3677a51-0

00:25:00.160 --> 00:25:03.337

We've had the opportunity on a lot of our
work,

21ddca14-c026-42e7-ab87-3298e3677a51-1

00:25:03.337 --> 00:25:08.699

schools in particular and and libraries
to be exposed to and work with people of

21ddca14-c026-42e7-ab87-3298e3677a51-2

00:25:08.699 --> 00:25:09.560

of this kind.

907941c7-9361-42ef-94df-82d4e68e691f-0

00:25:09.640 --> 00:25:15.219
And we think they have a,
a great service to offer and an in depth

907941c7-9361-42ef-94df-82d4e68e691f-1
00:25:15.219 --> 00:25:21.547
expertise in the allocation of space,
the use of space and the placement of

907941c7-9361-42ef-94df-82d4e68e691f-2
00:25:21.547 --> 00:25:26.960
space and how space should relate,
particularly in in a library.

502f0337-b339-4430-9999-6b282f379983-0
00:25:26.960 --> 00:25:33.854
I think the traffic patterns and the
control patterns that are needed normally

502f0337-b339-4430-9999-6b282f379983-1
00:25:33.854 --> 00:25:37.869
speaking,
that the library consultant can can

502f0337-b339-4430-9999-6b282f379983-2
00:25:37.869 --> 00:25:43.280
really bring some good expertise to the
scene in that regard.

5ad61f76-32cd-4b15-badb-1849d4811d9e-0
00:25:43.280 --> 00:25:46.808
So I,
I want to just_the fact that we do have

5ad61f76-32cd-4b15-badb-1849d4811d9e-1
00:25:46.808 --> 00:25:50.720
an ability to work with this kind of of
person we.

af26032d-2ccc-4598-a675-ec7202351716-0
00:25:50.720 --> 00:25:53.119
Don't have a chip on our shoulder so,
to speak that,

af26032d-2ccc-4598-a675-ec7202351716-1
00:25:53.119 --> 00:25:56.560
we're the architect and they shouldn't be
in here telling us what to do we.

3bdaeea7-614d-4445-a7c0-de6f8c4daf26-0
00:25:56.560 --> 00:26:00.927
Think that the proper attitude as a
matter of fact with regard to the entire

3bdaeea7-614d-4445-a7c0-de6f8c4daf26-1
00:26:00.927 --> 00:26:04.160
relationship I,
THINK you'll find that Dan In particular

3bdaeea7-614d-4445-a7c0-de6f8c4daf26-2
00:26:04.160 --> 00:26:07.563
and then and and,
I'd Say all the project architects in our

3bdaeea7-614d-4445-a7c0-de6f8c4daf26-3
00:26:07.563 --> 00:26:10.400
firm and we don't have a chip on our
shoulder we.

7b016a67-2409-4d2a-b058-92ed8fc16980-0
00:26:10.400 --> 00:26:14.551
We recognize that if this thing's going
to be successful with what we're trying

7b016a67-2409-4d2a-b058-92ed8fc16980-1
00:26:14.551 --> 00:26:18.599
to do and that is have good architectural
firm and and probably good service,

7b016a67-2409-4d2a-b058-92ed8fc16980-2
00:26:18.599 --> 00:26:20.520
that we better not be that sensitive.

70319c45-6086-4a94-a5d9-5e4971bad44a-0
00:26:20.520 --> 00:26:23.240
We better recognize that the client's got
something to say too.

109952ad-7ece-49c7-8dd1-5b1a0caf4918-0
00:26:23.880 --> 00:26:28.236
And it has to be a give and take
proposition with regard consultant,

109952ad-7ece-49c7-8dd1-5b1a0caf4918-1
00:26:28.236 --> 00:26:31.520
with regard to board members,
with regard to staff.

0e5d7e0b-0091-4ca6-99a1-7e2635de9ac7-0
00:26:32.200 --> 00:26:34.200
You people have something to say about
your building.

ca9916ab-8b34-4dcd-9e9b-f03f82f3610a-0
00:26:34.200 --> 00:26:36.240
You should have,
you should have that much interest in it.

605d1f34-9134-415c-a858-136175958e9e-0
00:26:36.920 --> 00:26:38.280
Certainly we're professionals.

c0ce33ad-d463-4a22-acf9-2b7054f1b697-0
00:26:38.280 --> 00:26:45.200
Certainly we want to say that we have the
have a responsibility for design and for

c0ce33ad-d463-4a22-acf9-2b7054f1b697-1
00:26:45.200 --> 00:26:49.120
planning that that is a strong
responsibility.

5b439daa-60ce-4453-abc0-67b0183be632-0
00:26:49.120 --> 00:26:52.960
But you people have something to say
about that too.

5b0511e3-ff54-420d-9118-1205e072031d-0
00:26:53.320 --> 00:26:57.520
And certainly in the area costs,
this is particularly important.

a7d5fe5d-2d77-475b-91a3-0981f2b2457a-0
00:26:58.240 --> 00:27:00.920
We've learned that long and hard in the
school work as you well imagine.

468e2387-de78-42f4-902f-7312a856449e-0
00:27:01.000 --> 00:27:06.796
But as we start doing school building,
we have to recognize that the costs must

468e2387-de78-42f4-902f-7312a856449e-1
00:27:06.796 --> 00:27:12.810
become a definite restraint that we just
can't go off on a tangent and do the kind

468e2387-de78-42f4-902f-7312a856449e-2
00:27:12.810 --> 00:27:18.462
of building that we think that community
ought to ought to have or the design

468e2387-de78-42f4-902f-7312a856449e-3
00:27:18.462 --> 00:27:24.549
impact that's going to create and totally
forget about the dollars involved because

468e2387-de78-42f4-902f-7312a856449e-4
00:27:24.549 --> 00:27:27.520
there aren't that many dollars go around.

1adec387-dc9d-45c0-bba4-74dc3529fb49-0

00:27:28.680 --> 00:27:31.965
So kind of rambling a little bit,
but I think it's it's,

1adec387-dc9d-45c0-bba4-74dc3529fb49-1
00:27:31.965 --> 00:27:34.040
it's somewhat important to you here.

9704bd79-82dc-43a7-9b68-96567ebae584-0
00:27:34.160 --> 00:27:37.445
And as you,
as you talk about architectural services,

9704bd79-82dc-43a7-9b68-96567ebae584-1
00:27:37.445 --> 00:27:42.311
the thing that Dan is illustrated and I
again would want to just emphasize that

9704bd79-82dc-43a7-9b68-96567ebae584-2
00:27:42.311 --> 00:27:45.840
is not to indicate as it used to be
called free sketches.

7fb4a3ee-4144-483d-9976-cca8b1bccba0-0
00:27:45.840 --> 00:27:47.560
There's nothing in that that at all.

7e07f19a-ccf7-4fa7-999f-06257becacee-0
00:27:47.560 --> 00:27:51.218
I just,
we wanted to illustrate to you that first

7e07f19a-ccf7-4fa7-999f-06257becacee-1
00:27:51.218 --> 00:27:54.730
of all,
we do have interest in your project and

7e07f19a-ccf7-4fa7-999f-06257becacee-2
00:27:54.730 --> 00:27:59.998
that we have an ability to to look at a
site and start to recognize the

7e07f19a-ccf7-4fa7-999f-06257becacee-3
00:27:59.998 --> 00:28:02.120
functional planning problems.

bb13dcd2-d3af-4bbe-a766-d8282d0728e3-0
00:28:02.800 --> 00:28:06.173
And you may see problems there that we
haven't seen,

bb13dcd2-d3af-4bbe-a766-d8282d0728e3-1
00:28:06.173 --> 00:28:11.264
but that we we do have that ability and,

and can start to identify the problems

bb13dcd2-d3af-4bbe-a766-d8282d0728e3-2

00:28:11.264 --> 00:28:14.320

and start to solve the problems with your help.

b4407c61-692c-4dd9-89aa-54add6c76e6a-0

00:28:15.000 --> 00:28:19.000

So that's why we were showing the illustration.

30004b29-296f-449c-afd1-b397dbff8e0e-0

00:28:20.480 --> 00:28:24.799

We've talked a lot and we haven't really brought along a lot of Dan does have a

30004b29-296f-449c-afd1-b397dbff8e0e-1

00:28:24.799 --> 00:28:29.280

little folder of photographs of work that firm has done and fans been involved in.

41fe47ce-3344-4c63-aba9-c0c14d77645a-0

00:28:30.360 --> 00:28:37.793

I guess we really haven't in our technique of presenting ourselves,

41fe47ce-3344-4c63-aba9-c0c14d77645a-1

00:28:37.793 --> 00:28:43.040

placed a high value on showing a lot of things.

4523a175-a0d7-4f7c-9720-f92fe7943700-0

00:28:43.680 --> 00:28:48.840

We really feel that that architecture is very difficult to judge and photograph.

b0b30de5-3d57-4b64-be93-a10bc5d1ba75-0

00:28:51.080 --> 00:28:53.560

That architecture is more than just a photograph.

8aa290bb-a597-43de-a6ba-707212e4b522-0

00:28:53.560 --> 00:28:56.280

It's a 3 dimensional building that works.

57208000-bb42-4031-bc5d-8d5bcf1d42c9-0

00:28:57.400 --> 00:29:01.610

And we would much prefer that you talk to our clients, visit our buildings,

57208000-bb42-4031-bc5d-8d5bcf1d42c9-1

00:29:01.610 --> 00:29:05.323

look at what we've done,

come see our office if you really want to

57208000-bb42-4031-bc5d-8d5bcf1d42c9-2

00:29:05.323 --> 00:29:09.755

be thorough with with this analysis and
selection of an architectural firm that

57208000-bb42-4031-bc5d-8d5bcf1d42c9-3

00:29:09.755 --> 00:29:13.079

that's better than looking at a bunch of
pictures, frankly.

141822d5-18b2-49f3-aa62-7e5741152e4d-0

00:29:13.520 --> 00:29:17.880

So that's why we don't get involved too
much in in showing that kind of thing.

0e874300-cccd-4aaf-bfae-9ee73a76fbce-0

00:29:18.280 --> 00:29:19.440

Well, I see the light.

7b03dec8-cba0-4094-acaa-efd6f568ecc9-0

00:29:19.440 --> 00:29:28.920

Are we ready for questions or I'm glad to
answer any, any questions here.

cecc1bf2-422f-4292-960b-8a8e5b31fc90-0

00:29:28.920 --> 00:29:32.320

We've done a good deal of work for an
Indianapolis Marion County library system.

5d5f9942-b252-41a1-a8c9-5b15d7e1c2b9-0

00:29:33.080 --> 00:29:38.004

We have a a very interesting branch
library out at at Nora on Road 100 right

5d5f9942-b252-41a1-a8c9-5b15d7e1c2b9-1

00:29:38.004 --> 00:29:41.714

near North Central High School that if
you have the time,

5d5f9942-b252-41a1-a8c9-5b15d7e1c2b9-2

00:29:41.714 --> 00:29:44.720

we'd we'd be delighted as to how you see
that.

5f6ddd98-3bc9-42c3-8a0d-6c7690d9e6fb-0

00:29:45.800 --> 00:29:51.074

We've been consultants to the in apps
Murray County Library on the restoration

5f6ddd98-3bc9-42c3-8a0d-6c7690d9e6fb-1

00:29:51.074 --> 00:29:54.680

work in the large Central Library

downtown right now.

53a5713d-8e4f-4e3d-ac40-75b3ffabc55c-0
00:29:55.320 --> 00:29:56.600
So we've been involved in that.

f2b21037-446b-4747-a14d-393eaba100db-0
00:29:59.120 --> 00:30:05.666
Hanover College is Dan mentioned,
we have a new library facility there at

f2b21037-446b-4747-a14d-393eaba100db-1
00:30:05.666 --> 00:30:06.640
Marion, IN.

17f8afda-1afc-4509-a35c-d3e54fc1f097-0
00:30:06.640 --> 00:30:09.800
We did the library building for Marion
College at Marion, IN.

2e7e5374-62ac-4f44-a66b-23eaf62a020a-0
00:30:11.000 --> 00:30:14.892
We've gone of course in every,
almost every school project we've been

2e7e5374-62ac-4f44-a66b-23eaf62a020a-1
00:30:14.892 --> 00:30:15.560
involved in.

19a69b40-4ba0-4cc5-8efe-5d3599868359-0
00:30:16.600 --> 00:30:18.720
We have been involved in library planning.

f0048c5a-2696-4bf2-91df-eee074490039-0
00:30:19.280 --> 00:30:23.796
That's not exactly within the same
function as the kind of a library you're

f0048c5a-2696-4bf2-91df-eee074490039-1
00:30:23.796 --> 00:30:27.600
talking about, but it's very,
very similar, very, very similar.

cebb5b57-e321-4e9d-b0c7-244d100bdccf-0
00:30:28.480 --> 00:30:33.968
And I think we have developed a, a, a,
a knowledge of library planning and

cebb5b57-e321-4e9d-b0c7-244d100bdccf-1
00:30:33.968 --> 00:30:37.920
knowledge of library furniture we're
doing right now.

ab83e028-f586-4c70-b584-67fb7dc8aa05-0

00:30:37.920 --> 00:30:41.597
I'm just going to take bids on it,
a new library for Tech High School

ab83e028-f586-4c70-b584-67fb7dc8aa05-1
00:30:41.597 --> 00:30:42.280
Indianapolis.

797a09e2-c9eb-4a14-8aa7-ce7f10216624-0
00:30:43.000 --> 00:30:45.600
It's about 30,000 square foot library.

622efd47-9960-49db-bbba-1115e4017da9-0
00:30:45.600 --> 00:30:47.160
You're all familiar with Tech High School.

d54f4b39-b338-4783-8183-9024c41e3eb0-0
00:30:47.160 --> 00:30:53.373
It's a campus school,
some 5000 students and this is a separate

d54f4b39-b338-4783-8183-9024c41e3eb0-1
00:30:53.373 --> 00:30:57.160
building and I have to go school there.

6d97f0cc-91ab-447b-9150-49760c60e63f-0
00:30:57.160 --> 00:31:02.749
So I have some personal knowledge of the
campus and we were able to illustrate why

6d97f0cc-91ab-447b-9150-49760c60e63f-1
00:31:02.749 --> 00:31:06.789
we felt the separate building was a
proper approach and 25,

6d97f0cc-91ab-447b-9150-49760c60e63f-2
00:31:06.789 --> 00:31:11.840
000 line library and it would, it would,
I think equal any Public Library.

c52d12d0-7055-49b6-9fff-101c7a3421f1-0
00:31:12.400 --> 00:31:17.204
I don't know how much time that you
devoted to this particular thing here,

c52d12d0-7055-49b6-9fff-101c7a3421f1-1
00:31:17.204 --> 00:31:20.280
but I think you've grasped the traffic
problem.

52ca87e4-a56c-40b1-998f-ef9ab9d917ea-0
00:31:20.560 --> 00:31:26.125
I will by not being located here, that's,
that's what we're trying to illustrate

52ca87e4-a56c-40b1-998f-ef9ab9d917ea-1
00:31:26.125 --> 00:31:30.385
that, that we do have an ability to, to,
to step in and, and,

52ca87e4-a56c-40b1-998f-ef9ab9d917ea-2
00:31:30.385 --> 00:31:33.958
and look and try to look at some hard
problems and,

52ca87e4-a56c-40b1-998f-ef9ab9d917ea-3
00:31:33.958 --> 00:31:37.600
and hard facts that are there,
ladies and gentlemen.

67c6de29-3e67-4d80-b766-55ddb1fa18e9-0
00:31:42.240 --> 00:31:45.946
Well,
we recognize that I'm saying how much of

67c6de29-3e67-4d80-b766-55ddb1fa18e9-1
00:31:45.946 --> 00:31:51.387
a gap do you have from your estimates and
what the actual costs are,

67c6de29-3e67-4d80-b766-55ddb1fa18e9-2
00:31:51.387 --> 00:31:53.280
what percentage usually?

b71ecc63-91a6-4b17-9749-cbe9e06e0553-0
00:31:54.320 --> 00:31:56.498
Well,
that's a difficult question to answer

b71ecc63-91a6-4b17-9749-cbe9e06e0553-1
00:31:56.498 --> 00:31:58.280
just in, in a heart of quick answer.

94240b52-7ab9-43f6-87be-0a4eaa183d53-0
00:31:59.840 --> 00:32:04.415
We've probably been as vulnerable as any
architect for the last 2-3 years with the

94240b52-7ab9-43f6-87be-0a4eaa183d53-1
00:32:04.415 --> 00:32:06.400
escalation and cost that's happened.

22f0b2b7-3b8a-4b54-b756-62a04ca5799c-0
00:32:08.280 --> 00:32:12.720
I would say we've,
we've had a reasonably good record.

bc802b4f-6360-49fe-84ae-bbbc76e24ebb-0

00:32:12.720 --> 00:32:14.592
I,
I really can't give you an honest answer

bc802b4f-6360-49fe-84ae-bbbc76e24ebb-1
00:32:14.592 --> 00:32:16.720
that says, you know,
we are a certain percentage.

16ce735b-dbee-4cc0-b02b-9fb050e54f41-0
00:32:16.720 --> 00:32:18.240
I can't answer that way.

621cd74f-4c6e-4d4d-8d3a-09ba9e2693f5-0
00:32:18.360 --> 00:32:24.538
Then if you want an honest answer,
I can't give it that way particularly I

621cd74f-4c6e-4d4d-8d3a-09ba9e2693f5-1
00:32:24.538 --> 00:32:26.680
don't want to mislead you.

7bf5fc92-ccde-4e7b-b5df-09662e2d57c7-0
00:32:27.920 --> 00:32:30.720
I'm not going to say we're always under
the estimate because that's not true.

49fb96a0-b693-4f20-9a70-f765f233d8c3-0
00:32:32.480 --> 00:32:34.880
It's a real challenge particularly
question is there?

8dcf1284-6fce-4590-bcbe-af82fab29317-0
00:32:35.720 --> 00:32:38.611
Yes,
what would be your approach to expansion

8dcf1284-6fce-4590-bcbe-af82fab29317-1
00:32:38.611 --> 00:32:41.440
or possibilities of expansion in the
future?

8a2b988c-582b-41cc-b0cf-824d0447dde9-0
00:32:42.400 --> 00:32:46.748
Yes,
I think your your program recognized that

8a2b988c-582b-41cc-b0cf-824d0447dde9-1
00:32:46.748 --> 00:32:53.501
very well and using the modular approach,
modular approach to design and

8a2b988c-582b-41cc-b0cf-824d0447dde9-2
00:32:53.501 --> 00:32:58.960

construction lends itself very well to that kind of thing.

e4effcab-9149-44ba-8868-ef12cdeeeaaa8-0

00:33:02.040 --> 00:33:08.440

It would mean that the site would have to recognize in the eventual floor plan as

e4effcab-9149-44ba-8868-ef12cdeeeaaa8-1

00:33:08.440 --> 00:33:12.656

they were designed,
would have to recognize that that

e4effcab-9149-44ba-8868-ef12cdeeeaaa8-2

00:33:12.656 --> 00:33:14.920

expansion might be necessary.

b55a3d82-5f59-4a1e-bf0e-0116c14c7652-0

00:33:15.720 --> 00:33:18.312

And I'm not proposing this,
so don't misunderstand me,

b55a3d82-5f59-4a1e-bf0e-0116c14c7652-1

00:33:18.312 --> 00:33:20.480

but I'm just going to use this as an
example.

8f82b54b-13ff-4130-adf8-a04a672bb1b3-0

00:33:21.600 --> 00:33:28.186

Let's say that your program calls for
some 55,000 square feet now,

8f82b54b-13ff-4130-adf8-a04a672bb1b3-1

00:33:28.186 --> 00:33:33.200

and let's say this was two floors at 27,
000 each.

d64f80fe-f9bd-4eea-b1ff-a5c76b0b72ff-0

00:33:34.160 --> 00:33:42.074

Let's say that you would project a need
to expand one floor another 10,

d64f80fe-f9bd-4eea-b1ff-a5c76b0b72ff-1

00:33:42.074 --> 00:33:47.680

000 square feet using the modular design
approach.

01c10dee-f49c-4a66-aead-73cb20c9c4f9-0

00:33:48.160 --> 00:33:54.817

We should provide a site plan so that
that expansion could take place perhaps

01c10dee-f49c-4a66-aead-73cb20c9c4f9-1

00:33:54.817 --> 00:33:58.743

here or perhaps out here or perhaps you know,

01c10dee-f49c-4a66-aead-73cb20c9c4f9-2
00:33:58.743 --> 00:34:05.486
the the floor plan and the site should be designed in such a manner that would

01c10dee-f49c-4a66-aead-73cb20c9c4f9-3
00:34:05.486 --> 00:34:09.583
allow for that expansion to take place in five,

01c10dee-f49c-4a66-aead-73cb20c9c4f9-4
00:34:09.583 --> 00:34:13.680
1015 years whenever it become become necessary.

73f40f00-4e80-41b5-bba9-d3784d75fc85-0
00:34:14.920 --> 00:34:16.560
I guess there's there's other options going up.

2fcc3d45-6917-4d9a-9e61-cdb25e90a77b-0
00:34:16.880 --> 00:34:19.840
You could always set up the building to add another, another floor.

fd736e72-5750-4e5a-a5aa-973aadd4bb7a-0
00:34:20.120 --> 00:34:23.972
Normally speaking, that's a costly option, although with site restrictions,

fd736e72-5750-4e5a-a5aa-973aadd4bb7a-1
00:34:23.972 --> 00:34:27.520
it's sometimes the only thing and and sometimes the best thing to do.

dac92cd4-77c3-46dd-bb79-ef8cb48e040b-0
00:34:27.760 --> 00:34:28.760
So you would have that option.

898765ab-dfa3-488f-899d-8722d9eed214-0
00:34:28.760 --> 00:34:32.400
You could develop structure so that you could add floors to the building.

bdaff512-6e59-4dd6-9f87-37f2add54497-0
00:34:34.680 --> 00:34:37.148
It's a little messy that way, a little more messy that way because

bdaff512-6e59-4dd6-9f87-37f2add54497-1
00:34:37.148 --> 00:34:38.880

you've got a roof that you've got to take off.

847cfd65-8cb4-4780-82da-a4af92e84c1c-0
00:34:39.040 --> 00:34:42.301
And then then you have the code problems because the code has something different

847cfd65-8cb4-4780-82da-a4af92e84c1c-1
00:34:42.301 --> 00:34:45.443
to say about multi Storey buildings and it does single Storey buildings or two

847cfd65-8cb4-4780-82da-a4af92e84c1c-2
00:34:45.443 --> 00:34:46.080
Storey building.

25851fe5-423d-43fc-aed3-47665934d17a-0
00:34:46.080 --> 00:34:48.562
You go three floors,
you have to start enclosing stairwells,

25851fe5-423d-43fc-aed3-47665934d17a-1
00:34:48.562 --> 00:34:50.720
you have to start thinking about elevators possibly.

af8fb156-fc79-49e5-b419-00a8fb684e20-0
00:34:51.280 --> 00:34:56.099
So the multi story building has more problems to it from a circulation point

af8fb156-fc79-49e5-b419-00a8fb684e20-1
00:34:56.099 --> 00:34:56.600
of view.

a304862c-f3c4-4e58-a10f-945118b9cade-0
00:34:57.160 --> 00:34:58.000
But it is an answer.

d459ddb6-8088-449d-8c07-b157ada775a5-0
00:34:58.000 --> 00:34:59.520
It is is one kind of an answer.

a752e04a-89fd-421b-9d50-eef5ed5066e7-0
00:35:00.560 --> 00:35:05.560
What is your thinking on designing a building that you can expand from within?

21481240-ec88-4dda-b049-6d2f62c040dc-0
00:35:09.080 --> 00:35:15.920
You mean rearranged within make greater use out of it over over build.

5fbdc72c-efa5-473b-a118-8dff3ac28f57-0
00:35:16.440 --> 00:35:18.920
Oh, I said, Oh yeah, you can expand.

269b4f4c-011d-40f0-a910-c2e7005669b9-0
00:35:21.240 --> 00:35:22.200
You can do that.

ed2aa7e1-dd61-4efc-9340-4cfef8ce9a47-0
00:35:22.760 --> 00:35:26.946
As a matter of fact,
I suppose funding being available and

ed2aa7e1-dd61-4efc-9340-4cfef8ce9a47-1
00:35:26.946 --> 00:35:32.197
initial funding be available in terms of
the of the long term investment,

ed2aa7e1-dd61-4efc-9340-4cfef8ce9a47-2
00:35:32.197 --> 00:35:37.520
maybe the smartest move construction
costs, we don't see them coming down.

fc7d405f-4a13-44a0-bff8-f9f276fb395c-0
00:35:38.920 --> 00:35:40.600
We don't see them coming down, frankly.

f7910d4d-5de0-41f8-b6f0-4717dd0a95fe-0
00:35:40.600 --> 00:35:42.661
In fact,
if you listen to the Swiss banker

f7910d4d-5de0-41f8-b6f0-4717dd0a95fe-1
00:35:42.661 --> 00:35:44.914
recently,
he was talking about we haven't seen

f7910d4d-5de0-41f8-b6f0-4717dd0a95fe-2
00:35:44.914 --> 00:35:46.640
anything yet in terms of escalation.

a0f1f1f1-6967-4c0e-a573-6ba6ae25e5a2-0
00:35:46.640 --> 00:35:54.047
If he's right over building now, smart if,
if the calculation for future expansion

a0f1f1f1-6967-4c0e-a573-6ba6ae25e5a2-1
00:35:54.047 --> 00:36:00.116
or future need is is right,
could be a very good investment For me,

a0f1f1f1-6967-4c0e-a573-6ba6ae25e5a2-2
00:36:00.116 --> 00:36:04.400
that's just like storing money when it's

cheap.

98fc7249-fb73-4162-bda2-5e5cfaa9baef-0
00:36:04.440 --> 00:36:04.960
That's right.

c9791ab9-3b2f-48db-8df8-a7b87ef51ff0-0
00:36:05.240 --> 00:36:13.120
Exactly assuming the money's available.

fe697070-f785-4343-b590-3aab73cef057-0
00:36:15.480 --> 00:36:20.114
If I might just for a moment,
this plan recognizes what the building

fe697070-f785-4343-b590-3aab73cef057-1
00:36:20.114 --> 00:36:25.554
code now requires and that's an 85 foot
separation for any new construction to a

fe697070-f785-4343-b590-3aab73cef057-2
00:36:25.554 --> 00:36:26.360
gas station.

622293b3-5c43-4003-8c01-cfb41ce4f570-0
00:36:27.840 --> 00:36:32.941
We tried our our administrative building
council from the state of Indiana as well

622293b3-5c43-4003-8c01-cfb41ce4f570-1
00:36:32.941 --> 00:36:37.736
as State Fire Marshall are going through
the process of adopting new building

622293b3-5c43-4003-8c01-cfb41ce4f570-2
00:36:37.736 --> 00:36:38.720
codes right now.

4d3237b9-04d8-45a8-bc44-1a7b3a91deec-0
00:36:39.280 --> 00:36:44.160
And we tried last week to get them to
give us a clear answer as to whether or

4d3237b9-04d8-45a8-bc44-1a7b3a91deec-1
00:36:44.160 --> 00:36:49.040
not that requirement was going to carry
over when the new codes were adopted.

7b34d432-ac79-4841-b5e1-bc21466e86d6-0
00:36:49.120 --> 00:36:50.880
And we couldn't get a clear answer from
them.

eb1d015f-ec92-4bd9-874d-4aa72ca627ba-0

00:36:50.880 --> 00:36:54.521
And I'm not criticizing them for that
because they're in the middle of making a

eb1d015f-ec92-4bd9-874d-4aa72ca627ba-1
00:36:54.521 --> 00:36:54.840
change.

857f02bf-4c83-4586-9c76-6bbc97a1a391-0
00:36:55.360 --> 00:37:01.810
But right now this sketch recognizes that
85 feet and it might be possible once we

857f02bf-4c83-4586-9c76-6bbc97a1a391-1
00:37:01.810 --> 00:37:06.084
get into it,
should you select us to work that problem

857f02bf-4c83-4586-9c76-6bbc97a1a391-2
00:37:06.084 --> 00:37:10.514
out and perhaps gain some additional
space on this side,

857f02bf-4c83-4586-9c76-6bbc97a1a391-3
00:37:10.514 --> 00:37:16.731
which in turn would provide additional
space for future expansion by using more

857f02bf-4c83-4586-9c76-6bbc97a1a391-4
00:37:16.731 --> 00:37:17.120
site.

62c499ca-3807-43ee-8c68-037914430bb5-0
00:37:22.680 --> 00:37:27.163
Oh, excuse me, I, I,
I would like to throw a little criticism

62c499ca-3807-43ee-8c68-037914430bb5-1
00:37:27.163 --> 00:37:28.320
at that concept.

77f2acad-2280-48b1-a1e1-03fbb51ddce0-0
00:37:29.040 --> 00:37:33.307
I don't know whether you noticed,
but on the North East corner of the site

77f2acad-2280-48b1-a1e1-03fbb51ddce0-1
00:37:33.307 --> 00:37:35.925
there,
there are a number of trees we've left

77f2acad-2280-48b1-a1e1-03fbb51ddce0-2
00:37:35.925 --> 00:37:37.120
standing on the side.

2b152117-bf78-40da-986b-5bb64b01ee0f-0
00:37:38.040 --> 00:37:40.880
And it would be since this is right
downtown.

95004a83-065f-4eee-8dc8-573a8d82b608-0
00:37:41.480 --> 00:37:44.560
Wait, I'm coming on NE Oh, northeast.

505fded0-623a-4c19-9cf3-99ac15867870-0
00:37:44.680 --> 00:37:45.080
I'm sorry.

61317d22-c592-4e0c-80da-45b7a4c8445e-0
00:37:45.320 --> 00:37:45.800
You're right.

5fc60c42-73e2-45bf-bb3f-a0ea23312f1e-0
00:37:47.080 --> 00:37:52.246
Since this is close to the business area,
I personally had envisioned maybe setting

5fc60c42-73e2-45bf-bb3f-a0ea23312f1e-1
00:37:52.246 --> 00:37:57.229
this at an angle here and making a sort
of a little rest park here for people to

5fc60c42-73e2-45bf-bb3f-a0ea23312f1e-2
00:37:57.229 --> 00:38:00.120
come and eat their lunch and things like
that.

74ed1325-9f1d-443d-a05b-1fbd9c6d3a29-0
00:38:00.480 --> 00:38:02.440
You have plenty of space back this way.

e9adec5f-142a-4512-9ce4-3f0ce516f67c-0
00:38:02.960 --> 00:38:07.370
You could set this building further back
and give it more of a park like

e9adec5f-142a-4512-9ce4-3f0ce516f67c-1
00:38:07.370 --> 00:38:11.720
atmosphere because the trees are already
there and we hope to preserve.

c40414e5-0804-4a50-8e59-5a59549b3a72-0
00:38:11.720 --> 00:38:13.480
Yes, Sir, I, I would agree with that.

456d2015-e5a4-45d3-b369-eb77b3e6fdb3-0
00:38:13.480 --> 00:38:18.997
I think that's a good illustration of,

of why an architect has to recognize his

456d2015-e5a4-45d3-b369-eb77b3e6fdb3-1
00:38:18.997 --> 00:38:19.480
client.

3aa300cd-ebda-4b20-9221-6876ce7e1aad-0
00:38:19.800 --> 00:38:23.586
And we would hope that that kind of
thought would come from everybody,

3aa300cd-ebda-4b20-9221-6876ce7e1aad-1
00:38:23.586 --> 00:38:25.400
whether it's on that point or not.

22a07577-2005-4568-97fe-b3de62c167ab-0
00:38:25.400 --> 00:38:30.289
But anything you have in that regard,
obviously we ought to as architects

22a07577-2005-4568-97fe-b3de62c167ab-1
00:38:30.289 --> 00:38:35.708
recognize that before we ever draw a line
1 and then we can start to show you the

22a07577-2005-4568-97fe-b3de62c167ab-2
00:38:35.708 --> 00:38:40.400
advantages and the disadvantages perhaps
of of of those kind of ideas.

b49793b4-2292-4f73-88fd-c38b4508daf4-0
00:38:40.400 --> 00:38:44.000
So that's like that kind of comment would
be very well received.

d66fbda2-2e53-4cda-9363-05cd158efb57-0
00:38:46.000 --> 00:38:51.626
This goes back to the thing from the
program was built up by the staff,

d66fbda2-2e53-4cda-9363-05cd158efb57-1
00:38:51.626 --> 00:38:58.191
mainly with some input from from the user,
but ultimately this is who it will serve

d66fbda2-2e53-4cda-9363-05cd158efb57-2
00:38:58.191 --> 00:38:59.520
will be the user.

466675e7-491e-471a-b9e4-9ade207e4a08-0
00:39:01.200 --> 00:39:06.480
How do you see gaining more information
this way?

d8911ef0-3ef2-4f0c-aa81-d0bbddf09fa89-0
00:39:06.960 --> 00:39:09.633
Not just for the staff,
it makes it work fine for them,

d8911ef0-3ef2-4f0c-aa81-d0bbddf09fa89-1
00:39:09.633 --> 00:39:11.400
but also the people who will be used.

2b0ddfac-cd23-4e46-afca-37fed662b37c-0
00:39:12.760 --> 00:39:18.944
Well, you have as I understand it,
the firm that that prepared the program

2b0ddfac-cd23-4e46-afca-37fed662b37c-1
00:39:18.944 --> 00:39:22.160
did have some input from the community.

a556744a-6865-43a6-a9d8-8a2ac1e46f87-0
00:39:24.320 --> 00:39:28.363
Although I,
I as I recall the response was rather

a556744a-6865-43a6-a9d8-8a2ac1e46f87-1
00:39:28.363 --> 00:39:32.326
limited,
you didn't get the the the large amount

a556744a-6865-43a6-a9d8-8a2ac1e46f87-2
00:39:32.326 --> 00:39:35.480
of data that you had perhaps hoped for.

6d64173e-887a-47e4-a0f4-ad66be425db3-0
00:39:36.960 --> 00:39:45.973
If you feel that that more is needed,
I can see that we could perhaps start a

6d64173e-887a-47e4-a0f4-ad66be425db3-1
00:39:45.973 --> 00:39:52.213
broader based PR,
if you want to call it that program

6d64173e-887a-47e4-a0f4-ad66be425db3-2
00:39:52.213 --> 00:39:58.800
within the community in an effort to
obtain information.

8888d314-dede-4069-91b3-500c5f6eb15f-0
00:39:59.520 --> 00:40:03.743
It's often difficult,
I know to get people in the community to

8888d314-dede-4069-91b3-500c5f6eb15f-1
00:40:03.743 --> 00:40:06.760

come out to meetings and express themselves.

42be2212-2b19-48ba-9d69-668ef8c32004-0
00:40:07.480 --> 00:40:10.000
The newspaper approach I think is a very good one.

cad52a35-ae47-490f-9889-8c7b23e362af-0
00:40:12.080 --> 00:40:19.488
Perhaps in in with with the information of of those people who use the library

cad52a35-ae47-490f-9889-8c7b23e362af-1
00:40:19.488 --> 00:40:20.520
frequently.

3aee00af-9a2d-4e57-8883-f82a8c105902-0
00:40:21.360 --> 00:40:26.480
Maybe some kind of a a male questionnaire to them having.

878536d7-3b31-4e09-9640-ee8289091e5b-0
00:40:26.960 --> 00:40:31.798
Those people who buy your own records know use the library extensively,

878536d7-3b31-4e09-9640-ee8289091e5b-1
00:40:31.798 --> 00:40:37.175
perhaps by mailing directly to them or by catching them when they come into the

878536d7-3b31-4e09-9640-ee8289091e5b-2
00:40:37.175 --> 00:40:40.200
your existing library and pinning them down.

37b4ae00-12aa-4e70-b9bc-96e644be7b44-0
00:40:40.200 --> 00:40:44.348
And hopefully getting them to react to some kind of a well thought out,

37b4ae00-12aa-4e70-b9bc-96e644be7b44-1
00:40:44.348 --> 00:40:48.900
complete and succinct questionnaire that would give us the information that we

37b4ae00-12aa-4e70-b9bc-96e644be7b44-2
00:40:48.900 --> 00:40:49.880
were looking for.

d1f8ad55-1aeb-4555-a31e-7a6f54e0b792-0
00:40:50.440 --> 00:40:55.497
Because I think you'll always find the

reaction on the public building comes

dlf8ad55-1aeb-4555-a31e-7a6f54e0b792-1
00:40:55.497 --> 00:40:56.680
after the project.

61fbe443-91cb-4440-8112-8a8671a37ef3-0
00:40:58.560 --> 00:41:03.110
And This is why I keep harping on this
expansion from within,

61fbe443-91cb-4440-8112-8a8671a37ef3-1
00:41:03.110 --> 00:41:09.128
that if we have made a mistake that we
have not designed the building originally,

61fbe443-91cb-4440-8112-8a8671a37ef3-2
00:41:09.128 --> 00:41:15.072
that is going to be the best use of the
community that you have the cheap way of

61fbe443-91cb-4440-8112-8a8671a37ef3-3
00:41:15.072 --> 00:41:15.880
rectifying.

2f8df5a6-e725-47fd-a507-ace3a9ec73a4-0
00:41:16.480 --> 00:41:20.806
Yeah, flexibility with,
I'm going to say flexibility is a keyword

2f8df5a6-e725-47fd-a507-ace3a9ec73a4-1
00:41:20.806 --> 00:41:21.200
there.

47d1b808-8c8a-441f-a3cb-fdd763f564c4-0
00:41:21.200 --> 00:41:25.239
And we've tried to say that in our school
that most one of the most important

47d1b808-8c8a-441f-a3cb-fdd763f564c4-1
00:41:25.239 --> 00:41:28.760
things we do in planning a school
building is to make that building

47d1b808-8c8a-441f-a3cb-fdd763f564c4-2
00:41:28.760 --> 00:41:32.696
flexible is what we may think is the
right concept right now may be totally

47d1b808-8c8a-441f-a3cb-fdd763f564c4-3
00:41:32.696 --> 00:41:33.680
wrong 10 years ago.

a76ald65-5c1b-4aff-a306-332982a98cae-0

00:41:34.360 --> 00:41:38.536
I think it's pretty much true that on any
survey, if you stand out 10,

a76a1d65-5c1b-4aff-a306-332982a98cae-1
00:41:38.536 --> 00:41:42.360
000 questionnaire and you get 1000 back,
you had a good service.

3d25c6d8-c75c-46aa-b6da-ae098b581d06-0
00:41:42.680 --> 00:41:43.200
Yeah, right.

411ff551-d47c-417d-9000-cd5a8030d0a0-0
00:41:43.840 --> 00:41:47.904
One of the things we've done again in the
in the school market and this kind of

411ff551-d47c-417d-9000-cd5a8030d0a0-1
00:41:47.904 --> 00:41:50.800
question you ask is,
is very true in in school work too.

e3d6de20-057b-4d69-92c5-df03b2ea12af-0
00:41:50.800 --> 00:41:56.423
How can we obtain good community input,
good community involvement in what we're

e3d6de20-057b-4d69-92c5-df03b2ea12af-1
00:41:56.423 --> 00:41:56.840
doing?

35bab7db-cb2c-4647-8eab-bfc48d4a9901-0
00:41:58.080 --> 00:42:02.759
And we found some success in assisting
the school board or assisting the group

35bab7db-cb2c-4647-8eab-bfc48d4a9901-1
00:42:02.759 --> 00:42:05.840
in the presentation of drawings to public
meetings.

5967b3ad-e68c-4983-82a5-42f39566a547-0
00:42:05.840 --> 00:42:09.334
And we use different medias to do that,
view graph, projection or slides,

5967b3ad-e68c-4983-82a5-42f39566a547-1
00:42:09.334 --> 00:42:09.760
whatever.

17260a58-ec16-471a-bb5d-48f91d07f5c8-0
00:42:10.440 --> 00:42:14.240
And we do make ourselves available

certainly for that kind of work.

f709df60-335a-469b-b7b7-4b1441930a4d-0

00:42:14.240 --> 00:42:17.288

And,

and they're and they're the reproduction

f709df60-335a-469b-b7b7-4b1441930a4d-1

00:42:17.288 --> 00:42:20.800

of these things for newspaper releases
and all that.

cd0ea60d-c9e3-4f38-a35c-9be2c701075b-0

00:42:21.160 --> 00:42:22.960

And it's, it's been reasonably successful.

24585b3a-9450-469e-8982-d80383424a78-0

00:42:22.960 --> 00:42:25.654

We were,

as I said at Brazil Thursday night on

24585b3a-9450-469e-8982-d80383424a78-1

00:42:25.654 --> 00:42:29.954

this presentation and I made the
presentation there on the work we've been

24585b3a-9450-469e-8982-d80383424a78-2

00:42:29.954 --> 00:42:31.560

doing on the school project.

2ac0c183-2157-4b8c-b9ad-cfbf26385d4c-0

00:42:31.560 --> 00:42:35.360

And we think that's part of architectural
services to do that.

4f2d1759-9be5-49df-8f0e-84fdb4274dee-0

00:42:40.720 --> 00:42:46.840

Have you taken on a project,
a Public Library of similar size to what

4f2d1759-9be5-49df-8f0e-84fdb4274dee-1

00:42:46.840 --> 00:42:48.240

we're proposing?

029eb4b9-c95d-48a7-8617-cc64d54b9f71-0

00:42:49.840 --> 00:42:53.862

Oh, yeah, I think, yeah,

I think Hanover or the Nora library I

029eb4b9-c95d-48a7-8617-cc64d54b9f71-1

00:42:53.862 --> 00:42:56.480

mentioned is, is very comparable to this.

4afc34e1-d061-4da4-9559-07c2851a5e4e-0

00:42:57.800 --> 00:43:02.480

The, the library I mentioned at Tech,
almost not a Public Library per SE.

0e507baa-a98d-4c4b-9df0-d7479d4fb0c5-0

00:43:03.200 --> 00:43:04.520

It's very, very close.

b61bb051-6c00-43f6-a04e-07c82344cbd0-0

00:43:04.920 --> 00:43:05.560

And I'd be glad.

d22957ea-1eee-4a33-8475-5ced64cdd250-0

00:43:05.560 --> 00:43:08.200

Have you talked to these people that
we've work with Rain app.

d9359dfb-e41c-4a5f-a108-c102ce9f729a-0

00:43:08.200 --> 00:43:11.772

You may know who's the current director
Indianapolis,

d9359dfb-e41c-4a5f-a108-c102ce9f729a-1

00:43:11.772 --> 00:43:16.469

the library at Tech or the branch
librarian at at Nora, or better yet,

d9359dfb-e41c-4a5f-a108-c102ce9f729a-2

00:43:16.469 --> 00:43:20.240

if you could could go to Nora and see the
library there.

897bd9ac-5bfc-4c69-84a2-ee6525b53d57-0

00:43:21.640 --> 00:43:27.427

We've learned several years ago that a
great part of what we do in terms of the

897bd9ac-5bfc-4c69-84a2-ee6525b53d57-1

00:43:27.427 --> 00:43:32.275

aesthetic value of our buildings and not
just the aesthetic value,

897bd9ac-5bfc-4c69-84a2-ee6525b53d57-2

00:43:32.275 --> 00:43:36.471

the the interior planning part of it
comes from having a,

897bd9ac-5bfc-4c69-84a2-ee6525b53d57-3

00:43:36.471 --> 00:43:38.280

a skilled interior group.

9e53732e-3ca2-4c94-b30e-6bfaa765d15a-0

00:43:39.000 --> 00:43:42.764

And we do have a group of people in the

office who are strictly the interior

9e53732e-3ca2-4c94-b30e-6bfaa765d15a-1
00:43:42.764 --> 00:43:43.400
design group.

6e7ee351-120a-49a7-9ffc-f5137d719353-0
00:43:44.320 --> 00:43:49.732
And the use of color and the use of
graphics and the, the,

6e7ee351-120a-49a7-9ffc-f5137d719353-1
00:43:49.732 --> 00:43:57.163
the entire gamut of interior furnishings
and equipment specified is an important

6e7ee351-120a-49a7-9ffc-f5137d719353-2
00:43:57.163 --> 00:44:01.200
part of,
of library planning in particular.

20dd113e-7162-4e31-8d97-c99153113d7e-0
00:44:04.600 --> 00:44:09.000
I might add to that also that we think
that,

20dd113e-7162-4e31-8d97-c99153113d7e-1
00:44:09.000 --> 00:44:16.920
that each client and each project has its
own particular needs and requirements.

dc9f20b8-1ec5-47a7-bec7-f85dd4b1a863-0
00:44:17.640 --> 00:44:21.812
For instance, the Hanover College library,
those of you from are familiar with that

dc9f20b8-1ec5-47a7-bec7-f85dd4b1a863-1
00:44:21.812 --> 00:44:22.160
campus.

0e47b640-09d0-4846-88d6-f2c2b85a6029-0
00:44:23.120 --> 00:44:25.440
They have a certain style of architecture.

5def27a3-f0e9-4bb7-8b47-e6e53b3601d2-0
00:44:25.440 --> 00:44:32.531
They have a certain level of quality that
that I think is very high and very good

5def27a3-f0e9-4bb7-8b47-e6e53b3601d2-1
00:44:32.531 --> 00:44:37.461
for their campus,
so the design and construction of that

5def27a3-f0e9-4bb7-8b47-e6e53b3601d2-2
00:44:37.461 --> 00:44:41.440
particular library was suited to their
needs.

bf7d1636-1c49-460b-afe8-f803793b9b82-0
00:44:41.680 --> 00:44:45.360
The Nora Branch library had another
design problem.